



**TENDER NO. KP9/9A /OT/HRA/04/25-26**

**PROCUREMENT OF LAND FOR CONSTRUCTION OF A WAREHOUSE  
IN BUNGOMA COUNTY -WESTERN REGION**

**FEBRUARY, 2026**

**ALL TENDERERS ARE ADVISED TO READ CAREFULLY THIS  
TENDER DOCUMENT IN ITS ENTIRETY BEFORE MAKING  
ANY BID**

**TENDER DOCUMENT FOR PURCHASE OF IMMOVABLE ASSETS & PROPERTY  
(E-PROCUREMENT OPEN TENDER SYSTEM)**

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## **Preface**

Pursuant to Section 70 of the Public Procurement and Asset Disposal Act, 2015 (PPADA), this Standard Tender Document (STD) for Purchase of Immovable Assets and Property has been prepared by Kenya Power based on The Public Procurement Regulatory Authority's Standard Tender Document (STD) for "Purchase of Immovable Assets and Property" (April 2021 and updated on April 2022).

## **ABBREVIATIONS**

KPLC	Kenya Power & Lighting Company Plc,
ITA	Instructions to Tenderers
TDS	Tender Data Sheet
PEs	Procuring Entities
JV	Joint Venture
STD	Standard Tender Document
PPRA	Public Procurement Regulatory Authority
PPADA	Public Procurement and Asset Disposal Act, 2015
STD	Standard Tender Documents
GCC	General Conditions of Contract
SCC	Special Conditions of Contract
UNCITRAL	United Nations Commission on International Trade Law
ICC	International Chamber of Commerce

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## INVITATION TO TENDER

**DATE OF TENDER: 3<sup>rd</sup> FEBRUARY, 2026**

**TENDER NO: KP9/9A/OT/HRA/04/25-26**

**NAME: PROCUREMENT OF LAND FOR CONSTRUCTION OF A WAREHOUSE IN BUNGOMA COUNTY WESTERN REGION.**

### 1.1 Introduction

The Kenya Power & Lighting Company Plc (KPLC) invites bids from eligible tenderers for the **PROCUREMENT OF LAND FOR CONSTRUCTION OF A WAREHOUSE IN BUNGOMA COUNTY, WESTERN REGION**. Qualified and interested tenderers may obtain further information from Senior Supply Chain Officer, The Kenya Power & Lighting Company Plc at Electricity House, Kisumu, P.O. Box 151 – 40100 Kisumu, Kenya

### 1.2 Obtaining tender documents.

1.2.1 Tender documents detailing the requirements may be obtained from the KPLC E- Procurement Portal

1.2.2 Prospective bidders may also download the tender document from KPLC's website ([www.kplc.co.ke](http://www.kplc.co.ke)) free of charge.

### 1.3 Submission of Tender documents

Completed Tenders are to be submitted in electronic format on the KPLC's E-procurement portal on the due date and time published on the portal. Tenderers are required to visit the portal from time to time for revised closing dates and addendums. The Tender is to be submitted ONLINE on or before the submission date and time indicated on the KPLC tendering portal.

### 1.4 Tender Closing Date and Time

Tender closing date and time is as specified in the KPLC's tendering portal.

### 1.5 Prices

Offered Price should be inclusive of all taxes, duties, levies and delivery costs to the premises (where applicable) of KPLC or other specified site must be in Kenya Shillings or a freely convertible currency in Kenya and shall remain valid for One Hundred and Eighty (180) days from the closing date of the tender. Please note that prices indicated on the KPLC tendering portal should be exclusive of VAT.

### 1.6 Opening of submitted Tenders

Tenders will be opened immediately after the deadline date and time specified in the KPLC's tendering portal. Tenders will be publicly opened in the presence of the Tenderers' designated representatives who choose to attend in Conference Room at Electricity House, Kisumu.

Late tenders will be rejected.

### 1.7 Pre-Bid Meeting

There will be pre-bid meeting on 10<sup>th</sup> February, 2026 starting from 9:00 AM at CBM - Bungoma Office Board Room

**TENDER SUBMISSION CHECKLIST**

No.	Item	Tick where provided
1	Duly Filled Form of Tender	
2	Duly Filled Tenderer's eligibility – Confidential Business Questionnaire Form	
3	Certificate of Independent Tender Determination	
4	Duly Filled Self Declaration Forms; (Form SD1 and SD2)	
5	Duly Filled Declaration and Commitment to the code of ethics	
6	Price Schedule Form	
7	Schedule of requirements dully filled indicating property offered	
8	Power of attorney for Tenderer's authorized representative.	
9	Certified copy of Title Deed & current Search Certificate	
10	Copy(s) of National ID(s)	
11	Copy of KRA Personal Identification Number (PIN)	
12	Copy of certificate of incorporation/registration (where applicable)	
13	Estate Agents to attach Letters of Authority to sell from respective owners.	

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## **PART 1 - TENDERING PROCEDURES**

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## SECTION I - INSTRUCTIONS TO TENDERERS

### A General Provisions

#### 1. Scope of Tender

- 1.1 KPLC as define in the TDS invites tenders for offer for procurement of land as specified in Section V, Schedule of Requirements. The name of KPLC (*KPLC*), identification and reference number of this Tender Document are specified in the TDS.

#### 2. Definitions

- 2.1 Throughout this tendering document: the term “in writing” means communicated in written form (e.g. by mail, e-mail, including if specified in the TDS, distributed or received through the electronic-procurement system used by KPLC) with proof of receipt; if the context so requires, “singular” means “plural” and vice versa; “Day” means calendar day, unless otherwise specified as “Business Day”. A Business Day is any day that is an official working day of KPLC. It excludes official public holidays.

#### 3. Fraud and Corruption

- 3.1 KPLC requires compliance with the provisions of the Public Procurement and Asset Disposal Act, 2015, Section 62 “Declaration not to engage in corruption”. The tender submitted by a person shall include a declaration that the person shall not engage in any corrupt or fraudulent practice and a declaration that the person or his or her sub-contractors are not debarred from participating in public procurement proceedings.
- 3.2 KPLC requires compliance with the provisions of the Competition Act 2010, regarding collusive practices in contracting. Any tenderer found to have engaged in collusive conduct shall be disqualified and criminal and/or civil sanctions may be imposed. To this effect, Tenders shall be required to complete and sign the “Certificate of Independent Tender Determination” annexed to the Form of Tender.
- 3.3 Unfair Competitive Advantage - Fairness and transparency in the tender process require that the firms or their Affiliates competing for a specific assignment do not derive a competitive advantage from having provided consulting services related to the assignment to this tender. To that end, KPLC shall indicate in the Data Sheet and make available to all the firms together with this tender document all information that would in that respect give such firm any un fair competitive advantage over competing firms.
- 3.4 Tenderers shall permit and shall cause their agents (whether declared or not), subcontractors, sub-consultants, service providers, suppliers, and their personnel, to permit the Procuring Entity to inspect all accounts, records and other documents relating to any initial selection process, prequalification process, tender submission, proposal submission, and contract performance (in the case of award), and to have them audited by auditors appointed by KPLC.

#### 4. Eligible Tenderers

- 4.1 A Tenderer may be a firm that is a private entity, or a state-owned enterprise or institution. Tenderers shall be the legal owner of the property being offered for sale and the property offered shall be legally registered in their names. Tenderer shall provide evidence of such ownership and registration. A firm that is a Tenderer can participate in more than one Tender, depending on the items being offered for sale.
- 4.2 Public Officers of KPLC, their Spouses, Child, Parent, Brothers or Sister. Child, Parent, Brother or Sister of a Spouse, their business associates or agents and firms/organizations in which they have a substantial or controlling interest shall not be eligible to tender or be awarded a contract. Public Officers are also not allowed to participate in any procurement proceedings.
- 4.3 A Tenderer shall not have a conflict of interest. Any Tenderer found to have a conflict of interest shall be disqualified. A Tenderer may be considered to have a conflict of interest for the purpose of this Tendering process, if the Tenderer:
- i) Directly or indirectly controls, is controlled by or is under common control with another Tenderer;
  - ii) or
  - iii) receives or has received any direct or indirect subsidy from another Tenderer; or has the same – representative or ownership as another Tenderer; or has a relationship with another Tenderer, directly or



through common third parties, that put sit in a position to influence the Tender of another Tenderer, or influence the decisions of KPLC regarding this Tendering process; or

- iv) any of its affiliates participated as a consultant in the preparation of the design nor technical specifications of the works that are the subject of the Tender; or
- v) any of its affiliates has been hired (or is proposed to be hired) by KPLC or Procuring Entity for the Contract implementation; or
- vi) would be providing goods, works, or non-consulting services resulting from or directly related to consulting services for the preparation or implementation of the project specified in the ITT 2.1 that it provided or were provided by any affiliate that directly or indirectly controls, is controlled by, or is under common control with that firm; or
- vii) has a close business or family relationship with a professional staff of KPLC (or of the project implementing agency, who:
  - i) are directly or indirectly involved in the preparation of the tendering document or specifications of the Contract, and/or the Tender evaluation process of such Contract; or
  - ii) Would be involved in the implementation or supervision of such Contract unless the conflict stemming from such relationship has been resolved in a manner acceptable to KPLC throughout the Tendering process and execution of the Contract.

- 4.4 A tenderer shall not be involved in corrupt, coercive, obstructive or fraudulent practice. A tenderer that is proven to have been involved in any of these practices shall be automatically disqualified and would not be awarded a contract
- 4.5 A Tenderer may have the nationality of any country, subject to the restrictions pursuant to ITT 4.9. A Tenderer shall be deemed to have the nationality of a country if the Tenderer is constituted, incorporated or registered in and operates in conformity with the provisions of the laws of that country, as evidenced by its articles of incorporation (or equivalent documents of constitution or association) and its registration documents, as the case maybe.
- 4.6 Firms, individuals and offered properties may be in eligible if their countries of origin(a)as a matter of law or official regulations, Kenya prohibits commercial relations with that country, or (b) by an act of compliance with a decision of the United Nations Security Council taken under Chapter VII of the Charter of the United Nations, Kenya prohibits any import of property or contracting for supply of property or services from that country, or any payments to any country, person, or entity in that country. A tenderer shall provide such documentary evidence of eligibility satisfactory to KPLC, as KPLC shall reasonably request.
- 4.7 A Tenderer that has been debarred from participating in public procurement shall be ineligible to tender or be awarded a contract. The list of debarred firms and individuals is available from the website of PPRA [www.ppra.go.ke](http://www.ppra.go.ke).
- 4.8 A Kenyan tenderer shall provide evidence of having fulfilled his/her tax obligations by producing a valid tax clearance certificate or tax exemption certificate issued by the Kenya Revenue Authority.

## **5. Eligible Properties**

- 5.1 In this particular document, tenderers shall mean and refer to owners of real property (land and sea), meaning landed property on which immovable assets may be attached.
- 5.2 All the properties and Related Services to be offered under the Contract shall be in any country that is eligible in accordance with ITT 3.4.
- 5.3 Any property may be considered in eligible if it has construction items, or works and production processes with characteristics that have been declared by the relevant national environmental protection agency or by other competent authority as harmful to human being s and to the environment shall not be eligible for procurement.

## **B. Contents of Tendering Document**

### **6 Sections of Tendering Document**

- 6.1 The tendering document consist of Parts 1, 2, and 3, which include all the sections indicated below, and should be read in conjunction with any Addenda issued in accordance with ITT 10.

PART 1 - Tendering Procedures

Section I - Instructions to Tenderers (ITT)

Section II - Tendering Data Sheet (TDS)

Section III - Evaluation and Qualification Criteria

Section IV - Tendering Forms

PART 2 - Supply Requirements

Section IV - Schedule of Requirements

PART 3 - Contract

Section V- General Conditions of Contract (GCC)

Section VI - Special Conditions of Contract (SCC)

Section VII - Contract Forms

- 6.2 The Invitation to Tenders Notice, issued by KPLC is not part of this tendering document.
- 6.3 Unless obtained directly from KPLC, KPLC is not responsible for the completeness of the document, responses to requests for clarification, or Addenda to the tendering document in accordance with ITT 10. In case of any contradiction, documents obtained directly from the Procuring Entity shall prevail.
- 6.4 The Tenderer is expected to examine all instructions, forms, terms, and specifications in the tendering document and to furnish with its Tender all information or documentation as is required by the tendering document.

### **7. Clarification of Tendering Document and Pre-Tender Conference**

- 7.1 A Tenderer requiring any clarification of the tendering document shall contact KPLC in writing at KPLC's address specified in the TDS. KPLC will respond in writing to any request for clarification, provided that such request is received prior to the deadline for submission of Tenders within a period specified in the TDS. KPLC shall forward copies of its response to all Tenderers who have acquired the tendering document in accordance with ITT 6.3, including description of the inquiry but without identifying its source. If so specified in the TDS, KPLC shall also promptly publish its response at the web page identified in the TDS. Should the clarification result in changes to the essential elements of the tendering document, KPLC shall amend the tendering document following the procedure under ITT 7 and ITT 21.2.
- 7.2 KPLC shall specify in the TDS if a pre-tender conference will be held, when and where. The Tenderer's designated representative is invited to attend a pre-tender conference. The purpose of the conference will be to clarify issues and to answer questions on any matter that may be raised at that stage.
- 7.3 The Tenderer is requested to submit any questions in writing, to reach KPLC not later than the period specified in the TDS before the meeting.
- 7.4 Minutes of the pre-tender conference, including the text of the questions asked by Tenderer and the responses given, together with any responses prepared after the meeting, will be transmitted promptly to all Tenderers who have acquired the Tender Documents in accordance with ITT 6.5. Minutes shall not identify the source of the questions asked.
- 7.5 KPLC shall also promptly publish anonymized (no names) Minutes of the Pre-Tender conference at the web page identified in the TDS. Any modification to the Tender Documents that may become necessary as a result of the pre-Tender conference shall be made by KPLC exclusively through the issue of an Addendum pursuant to ITT 7 and not through the minutes of the Pre-Tender conference. Non-attendance at the pre-Tender conference will not be a cause for disqualification of a Tenderer.



## **8 Amendment of Tendering Document**

- 8.1 At any time prior to the deadline for submission of Tenders, KPLC may amend the tendering document by issuing addenda.
- 8.2 Any addendum issued shall be part of the tendering document and shall be communicated in writing to all who have obtained the tendering document from KPLC in accordance with ITT 6.3. KPLC shall also promptly publish the addendum on KPLC's web page in accordance with ITT 7.1.
- 8.3 To give prospective Tenderers reasonable time in which to take an addendum into account in preparing their Tenders, KPLC may, at its discretion, extend the deadline for the submission of Tenders, pursuant to ITT 22.2.

## **C. Preparation of Tenders**

## **9 Cost of Tendering**

- 9.0 The Tenderer shall bear all costs associated with the preparation and submission of its Tender, and KPLC shall not be responsible or liable for those costs, regardless of the conduct or outcome of the Tendering process.

## **10 Language of Tender**

- 10.1 The Tender, as well as all correspondence and documents relating to the Tender exchanged by the Tenderer and KPLC, shall be written in English Language. Supporting documents and printed literature that are part of the Tender may be in another language provided they are accompanied by an accurate translation of the relevant passages into the English Language, in which case, for purposes of interpretation of the Tender, such translation shall govern.

## **11 Documents Comprising the Tender**

- 11.1 The Tender shall comprise the following:
  - a) Form of Tender prepared in accordance with ITT 12;
  - b) Price Schedules: completed in accordance with ITT 12 and ITT 14;
  - c) Authorization: written confirmation authorizing the signatory of the Tender to commit the Tenderer, in accordance with ITT 20.3;
  - d) Qualifications: documentary evidence in accordance with ITT 17 establishing the Tenderer qualifications to perform the Contract if its Tender is accepted;
  - e) Tenderer Eligibility: documentary evidence in accordance with ITT 17 establishing the Tenderer eligibility to tender;
  - f) Eligibility of Properties Offered: documentary evidence in accordance with ITT 16, establishing the eligibility of the Property to be sold by the Tenderer;
  - g) Conformity: documentary evidence in accordance with ITT 16 and 38, that the Properties are conform to the tendering document; and
  - h) Any other document required in the TDS.
- 11.2 The Tenderer shall serialize page so all tender documents submitted.

## **12 Form of Tender and Price Schedules**

- 12.1 The Form of Tender and Price Schedules shall be prepared using the relevant forms furnished in Section IV, Tendering Forms. The forms must be completed without any alterations to the text, and no substitutes shall be accepted except as provided under ITT 20.3. All blank spaces shall be filled in with the information requested. The Tenderer shall chronologically serialize all pages of the tender documents submitted.
- 12.2 The Tenderer should note that KPLC will indicate the type of property required and locations where such property should be located. A tenderer can submit as many tenders as there are such properties in the stated locations that the tenderer wishes to offer. In the case of land, the acreage of land stated in the Schedule of Requirements can be plus or minus the percentage specified in the TDS.

- 12.3 Each item on the Schedule of Requirements must be priced separately in the Price Schedules and for full quantities required. Tenderers may quote for one or more of the items on the Schedule of Requirements. Tenders will be evaluated and awarded on basis of property items.
- 12.4 The Tenderer shall furnish in the Form of Tender information on commissions and gratuities, if any, paid or to be paid to agents or any other party relating to this Tender.
- 12.5 The Tenderer shall furnish in the Form of Tender information on commissions and gratuities, if any, paid or to be paid to agents or any other party relating to this Tender.

### **13 Alternative Tenders**

- 13.1 There will be no alternative tenders. Every offer item will be considered as a tender on its own.

### **14 Tender Prices and Discounts**

- 14.1 Tenders are being invited for individual Properties not lots. The discounts quoted by the Tenderer in the Form of Tender and in the Price, Schedules shall be for individual contracts.
- 14.2 Prices quoted by the Tenderer shall be fixed and not subject to variation on any account.

### **15 Currencies of Tender and Payment**

- 15.1 The currency (ies) of the Tender and the currency (ies) of payments shall be the same. The Tenderer shall quote in the currency of the country in which the property is located unless otherwise specified in the TDS.
- 15.2 The Tenderer may express the Tender price in any currency. If the Tenderer wishes to be paid in a combination of amounts in different currencies, it may quote its price accordingly but shall use no more than two foreign currencies.

### **16 Documents Establishing the Eligibility and Conformity of the Offered Properties**

- 16.1 To establish the conformity of the Properties offered to the tendering document, the Tenderer shall furnish as part of its Tender the documentary evidence that the Properties offered conform to the technical specifications and standards specified in Section VI, Schedule of Requirements.
- 16.2 The documentary evidence may be in the form of literature, drawings or data, and shall consist of a detailed item by item description of the essential technical characteristics of the Properties offered, demonstrating substantial responsiveness of the Properties offered to the technical specification, and if applicable, a statement of deviations and exceptions to the provisions of the Section VI, Schedule of Requirements.

### **17 Documents Establishing the Eligibility and Qualifications of the Tenderer**

- 17.1 To establish Tenderer eligibility in accordance with ITT 4, Tenderers shall complete the Form of Tender, included in Section III, Tendering Forms.
- 17.2 The Tenderer shall include documentary evidence to show that the Tenderer owns the properties offered and that has all the required registration papers of the property.
- 17.3 Tenderers shall be asked to provide, as part of the data for qualification, such information, including details of ownership, as shall be required to determine whether, according to the classification established by KPLC, a particular contractor or group of contractors qualifies for a margin of preference. Further the information will enable KPLC identify any actual or potential conflict of interest in relation to the procurement and/or contract management processes, or a possibility of collusion between tenderers, and thereby help to prevent any corrupt influence in relation to the procurement process or contract management.
- 17.4 The purpose of the information described in ITT 6.2 above overrides any claims to confidentiality which a tenderer may have. There can be no circumstances in which it would be justified for a tenderer to keep information relating to its ownership and control confidential where it is tendering to undertake public sector work and receive public sector funds. Thus, confidentiality will not be accepted by KPLC as a justification for a Tenderer's failure to disclose, or failure to provide required information on its ownership and control.
- 17.5 The Tenderer shall provide further documentary proof, information or authorizations that KPLC may request

in relation to ownership and control which information on any changes to the information which was provided by the tenderer under ITT 6.3. The obligations to require this information shall continue for the duration of the procurement process and contract performance and after completion of the contract, if any change to the information previously provided may reveal a conflict of interest in relation to the award or management of the contract.

- 17.6 All information provided by the tenderer pursuant to these requirements must be complete, current and accurate as at the date of provision to KPLC. In submitting the information required pursuant to these requirements, the Tenderer shall warrant that the information submitted is complete, current and accurate as at the date of submission to KPLC.
- 17.7 If a tenderer fails to submit the information required by these requirements, its tenderer will be rejected. Similarly, if KPLC is unable, after taking reasonable steps, to verify to a reasonable degree the information submitted by a tenderer pursuant to these requirements, then the tender will be rejected.
- 17.8 If information submitted by a tenderer pursuant to these requirements, or obtained by KPLC (whether through its own enquiries, through notification by the public or otherwise), shows any conflict of interest which could materially and improperly benefit the tenderer in relation to the procurement or contract management process, then:
- i) If the procurement process is still ongoing, the tenderer will be disqualified from the procurement process,
  - ii) If the contract has been awarded to that tenderer, the contract award will be set aside,
  - iii) The tenderer will be referred to the relevant law enforcement authorities for investigation of whether the tenderer or any other persons have committed any criminal offence.
- 17.9 If a tenderer submits information pursuant to these requirements that is incomplete, inaccurate or out-of-date, or attempts to obstruct the verification process, then the consequences ITT 16.8 will ensue unless the tenderer can show to the reasonable satisfaction of KPLC that any such act was not material, or was due to genuine error which was not attributable to the intentional act, negligence or recklessness of the tenderer.

## **18 Period of Validity of Tenders**

- 18.1 Tenders shall remain valid for the Tender Validity period specified in the TDS. The Tender Validity period starts from the date fixed for the Tender submission deadline (as prescribed by KPLC in accordance with ITT 22.1). A Tender valid for a shorter period shall be rejected by KPLC as non-responsive.
- 18.2 In exceptional circumstances, prior to the expiration of the Tender validity period, KPLC may request Tenderers to extend the period of validity of their Tenders. The request and the responses shall be made in writing. If a Tender Security is requested in accordance with ITT 19, its hall also be extended for a corresponding period. A Tenderer may refuse the request without forfeiting its Tender Security. A Tenderer granting the request shall not be required or permitted to modify its Tender, except as provided in ITT 18.3.

## **19 Tender Security**

- 19.1 The Tenderer shall furnish as part of its Tender, either a Tender-Securing Declaration or a Tender Security, as specified in the TDS, in original form and, in the case of a Tender Security, in the amount and currency specified in the TDS. In this case a Tender-Securing Declaration or a Tender Security shall be for each item. Alternatively, a tenderer may aggregate all the Items tendered for and provide one Tender-Securing Declaration or a Tender Security in the required amounts, as the case may be.
- 19.2 If a Tender Security is specified pursuant to ITT 18.1, the Tender Security shall be a demand bank guarantee in any of the following forms at the Tenderer option:
- i) cash;
  - ii) a bank guarantee;
  - iii) a guarantee by an insurance company registered and licensed by the Insurance Regulatory Authority listed by the Authority; or
  - iv) a guarantee issued by a financial institution approved and licensed by the Central Bank of Kenya.
- 19.3 If an unconditional guarantee is issued by a non-Bank financial institution located outside Kenya, the issuing non-Bank financial institution shall have a correspondent financial institution located in Kenya to make it enforceable unless KPLC has agreed in writing, prior to tender submission, that a correspondent financial institution is not required. In the case of a bank guarantee, the Tender Security shall be submitted either using

the Tender Security Form included in Section III, Tendering Forms, or in another substantially similar format approved by KPLC prior to Tender submission. The Tender Security shall be valid for 60 days beyond the original validity period of the Tender, or beyond any period of extension if requested under ITT 18.2.

- 19.4 If a Tender Security is specified pursuant to ITT 18.1, any Tender not accompanied by a substantially responsive Tender Security shall be rejected by KPLC as non-responsive.
- 19.5 If a Tender Security is specified pursuant to ITT 18.1, the Tender Security of unsuccessful Tenderers shall be returned as promptly as possible upon the successful tenderer signing the Contract and furnishing the Performance Security pursuant to ITT 46.
- 19.6 The Tender Security shall be returned/release as promptly as possible
- a) The procurement proceedings are terminated;
  - b) KPLC determines that none of the submitted tenders is responsive;
  - c) A bidder declines to extend the tender validity.
  - d) Once the successful Tenderer has signed the Contract and furnished the required Performance
  - e) Security.

19.7 The Tender Security may be forfeited the Tender-Securing Declaration executed:

- a) if a Tenderer withdraws its Tender during the period of Tender validity specified by the Tenderer in the Form of Tender, or any extension there to be provided by the Tenderer; or
- b) if the successful Tenderer fails to:
  - i) sign the Contract in accordance with ITT 45; or
  - ii) Furnish the transfer documents of the property.

19.8 Where the Tender-Securing Declaration is executed KPLC will recommend to the PPRA that PPRA debar the Tenderer from participating in public procurement as provided in the law.

19.9 A tenderer shall not issue a tender security to guarantee itself.

## **20 Format and Signing of Tender**

- 20.1 The Tenderer shall prepare one original of the documents comprising the Tender as described in ITT 11 and clearly mark it "ORIGINAL." In addition, the Tenderer shall submit copies of the Tender, in the number specified in the TDS and clearly mark them "COPY." In the event of any discrepancy between the original and the copies, the original shall prevail.
- 20.2 Tenderers shall mark as "CONFIDENTIAL" information in their Tenders which is confidential to their business. This may include proprietary information, trade secrets, or commercial or financially sensitive information.
- 20.3 The original and all copies of the Tender shall be typed or written in indelible ink and shall be signed by a person duly authorized to sign on behalf of the Tenderer. This authorization shall consist of a written confirmation as specified in the TDS and shall be attached to the Tender. Then amend position held by each person signing the authorization must be typed or printed below the signature. All pages of the Tender where entries or amendments have been made shall be signed or initialed by the person signing the Tender.
- 20.4 Any inter-lineation, erasures, or overwriting shall be valid only if they are signed or initialed by the person signing the Tender.



## **D. Submission and Opening of Tenders**

### **21 Sealing and Marking of Tenders**

- 21.1 The Tenderer shall deliver the Tender in a single sealed envelope, or in a single sealed package, or in a single sealed container bearing the name and Reference number of the Tender, addressed to KPLC and a warning not to open before the time and date for Tender opening date. Within the single envelope, package or container, the Tenderer shall place the following separate, sealed envelopes: in an envelope or package or container marked "ORIGINAL", all documents comprising the Tender, as described in ITT 11; and in an envelope or package or container marked "COPIES", all required copies of the Tender; and if alternative Tenders are permitted in accordance with ITT 13, and if relevant: in an envelope or package or container marked "ORIGINAL – ALTERNATIVE TENDER", the alternative Tender; and in the envelope or package or container marked "COPIES-ALTERNATIVE TENDER", all required copies of the alternative Tender.

The inner envelopes or packages or containers shall:

- bear the name and address of KPLC.
- bear the name and address of the Tenderer; and
- bear the name and Reference number of the Tender.

- 21.2 If an envelope or package or mentor premature opening of the Tender. Tenders that are misplaced or opened prematurely will not be accepted.

### **22 Deadline for Submission of Tenders**

- 22.1 Tenders must be received by KPLC at the address and no later than the date and time specified in the TDS. When so specified in the TDS, Tenderers shall have the option of submitting their Tenders electronically. Tenderers submitting Tenders electronically shall follow the electronic Tender submission procedures specified in the TDS.
- 22.2 KPLC may, at its discretion, extend the deadline for the submission of Tenders by amending the tendering document in accordance with ITT7, in which case all rights and obligations of KPLC and Tenderers previously subject to the dead line shall thereafter be subject to the deadline as extended.

### **23 Late Tenders**

- 23.1 KPLC shall not consider any Tender that arrives after the dead line for submission of Tenders, in accordance with ITT 22. Any Tender received by KPLC after the deadline for submission of Tenders shall be declared late, rejected, and returned un opened to the Tenderer.

### **24 Withdrawal, Substitution, and Modification of Tenders**

- 24.1 A Tenderer may withdraw, substitute, or modify its Tender after it has been submitted by sending a written notice, duly signed by an authorized representative, and shall include a copy of the authorization (the power of attorney) in accordance with ITT 20.3, (except that withdrawal notices do not require copies). The corresponding substitution or modification of the Tender must accompany the respective written notice. All notices must be: prepared and submitted in accordance with ITT 20 and 21 (except that withdrawal notices do not require copies), and in addition, the respective envelopes shall be clearly marked "WITHDRAWAL," "SUBSTITUTION," or "MODIFICATION;" and received by KPLC prior to the deadline prescribed for submission of Tenders, in accordance with ITT 22.
- 24.2 Tenders requested to be withdrawn in accordance with ITT 24.1 shall be returned un opened to the Tenderers.
- 24.3 No Tender may be withdrawn, substituted, or modified in the interval between the deadline for submission of Tenders and the expiration of the period of Tender validity specified by the Tenderer on the Form of Tender or any extension thereof.

### **25 Tender Opening**

- 25.1 Except abs in the cases specified in ITT 23 and ITT 24.2, KPLC shall, at the Tender opening, publicly open and read out all Tenders received by the deadline at the date, time and place specified in the TDS in the presence of Tenderers' designated representatives who chooses to attend any specific electronic Tender opening procedures required if electronic tendering is permitted in accordance with ITT 22.1, shall be as specified in the TDS.

- 25.2 First, envelopes marked "WITHDRAWAL" shall be opened and read out and the envelope with the corresponding Tender shall not be opened but returned to the Tenderer. If the withdrawal envelope does not contain a copy of the "power of attorney" confirming the signature as a person duly authorized to sign on behalf of the Tenderer, the corresponding Tender will be opened. No Tender withdrawal shall be permitted unless the corresponding withdrawal notice contains a valid authorization to request the withdrawal and is read out at Tender opening.
- 25.3 Next, envelopes marked "SUBSTITUTION" shall be opened and read out and exchanged with the corresponding Tender being substituted, and the substituted Tender shall not be opened, but returned to the Tenderer. No Tender substitution shall be permitted unless the corresponding substitution notice contains a valid authorization to request the substitution and is read out at Tender opening.
- 25.4 Next, envelopes marked "MODIFICATION" shall be opened and read out with the corresponding Tender. No Tender modification shall be permitted unless the corresponding modification notice contains a valid authorization to request the modification and is read out at Tender opening.
- 25.5 Next, all remaining envelopes shall be opened one at a time, reading out: the name of the Tenderer and whether there is a modification; the total Tender Prices, per lot (contract) if applicable, including any discounts and alternative Tenders; the presence or absence of a Tender Security, if required; and any other details as KPLC may consider appropriate.
- 25.6 Only Tenders and discounts that are opened and read out at Tender opening shall be considered further in the evaluation. The Form of Tender and the Price Schedules re to be initialed by representatives of KPLC attending Tender opening in the manner specified in the TDS.
- 25.7 KPLC shall neither discuss the merits of any Tender nor reject any Tender (except for late Tenders, in accordance with ITT 23.1).
- 25.8 KPLC shall prepare a record of the Tender opening that shall include, as a minimum:
- a) The name of the Tenderer and whether there is a withdrawal, substitution, or modification;
  - b) The Tender Price, per lot (contract) if applicable, including any discounts;
  - c) Any alternative Tenders;
  - d) The presence or absence of a Tender Security or Tender-Securing Declaration, if one was required.
- 25.9 The Tenderers' representatives who are present shall be requested to sign the record. The omission of a Tenderer signature on the record shall not invalidate the contents and effect of the record. A copy of the tender opening register shall be distributed to all Tenderers upon request.

## **E. Evaluation and Comparison of Tenders**

### **26. Confidentiality**

- 26.1 Information relating to the evaluation of Tenders and recommendation of contract award, shall not be disclosed to Tenderers or any other persons not officially concerned with the Tendering process until the information on Intention to Award the Contract is transmitted to all Tenderers in accordance with ITT 40.
- 26.2 Any effort by a Tenderer to influence KPLC in the evaluation or contract award decisions may result in the rejection of its Tender.
- 26.3 Notwithstanding ITT 26.2, from the time of Tender opening to the time of Contract signature, if any Tenderer wishes to contact KPLC on any matter related to the tendering process and award, it should do so in writing.

## **27 Clarification of Tenders**

- 27.1 To assist in the examination, evaluation, comparison of the Tenders, and qualification of the Tenderers, KPLC may, at its discretion, ask any Tenderer for a clarification of its Tender. Any clarification submitted by a Tenderer in respect to its Tender and that is not in response to a request by KPLC shall not be considered. KPLC's request for clarification and the response shall be in writing. No change, including any voluntary increase or decrease, in the prices or substance of the Tender shall be sought, offered, or permitted, except to confirm the correction of arithmetic errors discovered by KPLC in the Evaluation of the Tenders, in accordance with ITT 31.

- 27.2 If a Tenderer does not provide clarifications of its Tender by the date and time set in KPLC's request for clarification, its Tender may be rejected.

## **28 Deviations, Reservations, and Omissions**

28.1 During the evaluation of Tenders, the following definitions apply:

- "Deviation" is a departure from the requirements specified in the Tendering document;
- "Reservation" is the setting of limiting conditions or withholding from complete acceptance of the requirements specified in the tendering document; and
- "Omission" is the failure to submit part or all of the information or documentation required in the tendering document.

## **29 Determination of Responsiveness**

29.1 KPLC's determination of a Tender's responsiveness is to be based on the contents of the tender itself, as defined in ITT 11.

29.2 A substantially responsive Tender is one that meets the requirements of the tendering document without material deviation, reservation, or omission. A material deviation, reservation, or omission is one that: if accepted, would:

- i) Affect in any substantial way the scope, quality, or performance of the Property specified in the
- ii) Contract; or
- iii) Limit in any substantial way, inconsistent with the tendering document, KPLC's rights or the Tenderer obligations under the Contract; or
- iv) if rectified, would unfairly affect the competitive position of other Tenderers presenting substantially responsive Tenders.

29.3 KPLC shall examine the technical aspects of the Tender submitted in accordance with ITT 16 and ITT 17, in particular, to confirm that all requirements of Section IV (Schedule of Requirements) have been met without any material deviation or reservation, or omission.

29.4 If a Tender is not substantially responsive to the requirements of tendering document, it shall be rejected by KPLC and may not subsequently be made responsive by correction of the material deviation, reservation, or omission.

## **30 Non-conformities, Errors and Omissions**

30.1 Provided that a Tender is substantially responsive, KPLC may waive any non-conformity in the Tender.

30.2 Provided that a Tender is substantially responsive, KPLC may request that the Tenderer submit the necessary information or documentation, within a reasonable period of time, to rectify nonmaterial non-conformities or omissions in the Tender related to documentation requirements. Such omission shall not be related to any aspect of the price of the Tender. Failure of the Tenderer to comply with their quest may result in the rejection of its Tender.

30.3 Provided that a Tender is substantially responsive, KPLC shall have no recourse to rectify any quantifiable nonmaterial non-conformities related to the Tender Price.

## **31 Correction of Arithmetical Errors**

31.1 This tender is based on unit parcels of Immovable Properties and does not require checking for arithmetical errors. However, if there is a difference between the entries of unit price in figures and words, price in words shall prevail.

31.2 Tenderers shall be requested to accept correction of such difference. Failure to accept the correction in accordance with ITT 30.1, shall result in the rejection of the Tender.

## **32 Conversion to Single Currency**

32.1 For evaluation and comparison purposes, the currency (ies) of the Tender shall be converted in a single

currency as specified in the TDS.

### **33 Margin of preference and Reservations**

33.1 No Margin of Preference and Reservations shall be allowed in this tender.

### **34 Evaluation of Tenders**

34.1 KPLC shall use the criteria and methodologies listed in this ITT and Section III, Evaluation and Qualification criteria. No other evaluation criteria or methodologies shall be permitted. By applying the criteria and methodologies, KPLC shall determine the Lowest Evaluated Tender. This is the Tender of the Tenderer that meets the qualification criteria and whose Tender has been determined to be:

- a) Substantially responsive to the tendering document; and
- b) The lowest evaluated price.

34.2 Price evaluation will be done for Items specified in the TDS; and the Tender Price as quoted in accordance with ITT14. To evaluate a Tender, KPLC shall consider the following:

- a) price adjustment for correction of arithmetic errors in accordance with ITT 30; excluding provisional sums and contingencies, if any;
- b) price adjustment due to discounts offered in accordance with ITT 13.2;
- c) converting the amount resulting from applying (a) and (b) above, if relevant, to a single currency in accordance with ITT 31;
- d) price adjustment due to quantifiable non material non-conformities in accordance with ITT 29.3; and
- e) any additional evaluation factors specified in the TDS and Section III, Evaluation and Qualification Criteria.

34.3 The estimated effect of the price adjustment provisions of the Conditions of Contract, applied over the period of execution of the Contract, shall not be considered in Tender evaluation.

34.4 Where the tender involves multiple lots or contracts, the tenderer will be allowed to tender for one or more lots (contracts). Each lot or contract will be evaluated in accordance with ITT 33.2. The methodology to determine the lowest evaluated tenderer or tenderers based one lot (contract) or based on a combination of lots (contracts), will be specified in Section III, Evaluation and Qualification Criteria. In the case of multiple lots or contracts, tenderer will be required to prepare the Eligibility and Qualification Criteria Form for each Lot.

34.5 KPLC's evaluation of a Tender will include and consider all taxes and levies payable on transfer of property.

34.6 KPLC's evaluation of a Tender may require the consideration of other factors, in addition to the Tender Price quoted. These factors shall be specified in the TDS and shall be expressed in monetary terms to facilitate comparison of Tenders. Any additional criteria and methodologies to be used shall be as specified in ITT 33.2 (e).

### **35 Comparison of Tenders**

35.1 KPLC shall compare the evaluated costs of all substantially responsive Tenders established in accordance with ITT 33.2 to determine the Tender that has the lowest evaluated cost. The comparison shall be based on total cost including all transfer costs as indicated in ITT 33.5.

### **36 Abnormally High Tenders**

36.1 An abnormally high price is one where the tender price, in combination with other constituent elements of the Tender, appears unreasonably too high to the extent that KPLC is concerned that it (KPLC) may not be getting value for money or it may be paying too high a price for the contract compared with market prices or that genuine competition between Tenderers is compromised.

36.2 In case of an abnormally high tender price, KPLC shall make a survey of the market prices, check if the estimated cost of the contract is correct and review the Tender Documents to check if the specifications, scope of work and conditions of contract are contributory to the abnormally high tenders. KPLC may also seek written clarification from the tenderer on the reason for the high tender price. KPLC shall proceed as follows:



- i) If the tender price is abnormally high based on wrong estimated cost of the contract, KPLC may accept or not accept the tender depending on KPLC's budget considerations.
- ii) If specifications, scope of work and/or conditions of contract are contributory to the abnormally high tender prices, KPLC shall reject all tenders and may retender for the contract based on revised estimates, specifications, scope of work and conditions of contract, as the case may be.

36.3 If KPLC determines that the Tender Price is abnormally too high because genuine competition between tenderers is compromised (*often due to collusion, corruption or other manipulations*), KPLC shall reject all Tenders and shall institute or cause competent Government Agencies to institute an investigation on the cause of the compromise, before tendering.

### **37 Qualification of the Tenderer**

37.1 KPLC shall determine, to its satisfaction, whether the eligible Tenderers that have submitted substantially responsive tenders that meet the qualifying criteria based upon an examination of the documentary evidence of the Tenderer qualifications submitted by the Tenderer, pursuant to ITT 17.

37.2 Upon an affirmative determination that eligible Tenderer have submitted substantially responsive tenders, KPLC shall (in accordance with ITT 34) proceed with physical inspection of the properties offered in all the responsive tenders to confirm their conformity to KPLC's requirements. If any of the tenders fails to meet KPLC's requirements, KPLC shall declare it non-responsive and remove it from the list of the Evaluated Tenderers.

### **38 Confirmation of the responsiveness of the offered properties**

38.1 Upon establishing a tender that meets KPLC's requirements, pursuant to ITT 34.2, KPLC will engage qualified real estate expert firms available in the country of the property (*one or two private real estate valuers or firms depending on the size, value and complexity of the property, selected by KPLC and agreed with the Seller*) to make a detailed inspection of the offered property and prepare:

- i) A report confirming its conformity with KPLC's requirements and itemizing things that the Tenderer would need to attend to prior to the finalization of the sale agreement; and
- ii) A commercial valuation of the property; the expert shall confirm with the Country's Lands Office that the valuation arrived at is close to the listed commercial value of the said property.

38.2 Based on the report, KPLC shall identify a responsive Lowest Evaluated Tenderer and the commercial value of tendered property, which commercial value shall form a basis for price analysis/consideration.

### **39 Procuring Entity's Right to Accept Any Tender, and to Reject Any or All Tenders**

39.1 KPLC reserves the right to accept or reject any tender, and to annul the Tendering process and reject all Tenders at any time prior to Contract Award, without thereby incurring any liability to Tenderers. In case of annulment, all Tenders submitted and specifically, tender securities, shall be promptly returned to the Tenderers.

## **F. Negotiations and Award of Contract**

### **40. Invitation to Negotiate a Contract**

40.1 Prior to the expiration of the Tender Validity Period or any extension thereof, pursuant to ITT35.2, KPLC shall invite the identified Lowest Evaluated Tenderer to negotiate a contract.

### **41. Negotiations**

41.1 The negotiations will be held at the place indicated in the TDS with the Tenderer's representative(s) who must have written power of attorney to negotiate and sign a Contract on behalf of the Tenderer. KPLC will constitute a team to negotiate a contract, which team shall include representation from the Expert Firm(s) referred to in ITT 34.1.

41.2 The negotiations shall start with discussions of the scope of the offered property, its conformity to KPLC's requirements, and the items that would need to be attended to before the contract is signed. These discussions shall not substantially alter the original scope of KPLC's requirements. The items that would need to be attended to before the contract is signed should not be so extended as to render the scope of the property different from KPLC's requirements.

41.3 The financial negotiations include the clarification of the tax liabilities in the Country where the property is

located and how it should be reflected in the Contract, including a determination of who will bear the cost of each tax item. They will include the process of dealing with any loans, credits, charges, tenancy agreements and caveats imposed on the property to free it before handover to KPLC. The negotiations are concluded with a review of the draft Contract, which then shall be initialed by KPLC and the Tenderer.

- 41.4 KPLC shall prepare minutes of negotiations that are signed by KPLC and the Tenderers' authorized representative.

#### **42. Award of Contract**

- 42.1 KPLC shall award the Contract to the Tenderer offering the Lowest Evaluated Tender, subject to negotiations in accordance with ITT 37. The Lowest Evaluated Tender is the Tender of the Tenderer that meets the qualification criteria and whose Tender has been determined to be:

- a) Most responsive to the tendering document; and
- b) The Evaluated Tenderer with whom KPLC has concluded negotiations pursuant to ITT 37.

#### **43. Notice of Intention to enter in to a Contract /Notification of award**

- 43.1 Upon award of the contract and Prior to the expiry of the Tender Validity Period KPLC shall issue a Notification of Intention to Enter in to a Contract / Notification of award to all tenderers which shall contain, at a minimum, the following information:

- a) The name and address of the Tenderer submitting the successful tender;
- b) the Contract price of the successful tender;
- c) a statement of the reason(s) the tender of the unsuccessful tenderer to whom the letter is addressed was unsuccessful, unless the price information in (c) above already reveals the reason;
- d) the expiry date of the Standstill Period; and
- e) instructions on how to request a debriefing and/or submit a complaint during the stand still period;

#### **44. Standstill Period**

- 44.1 The Contract shall not be signed earlier than the expiry of a Standstill Period of 14 days to allow any dissatisfied tender to launch a complaint. Where only one Tender is submitted, the Standstill Period shall not apply.
- 44.2 Where a Standstill Period applies, it shall commence when KPLC has transmitted to each Tenderer the Notification of Intention to enter in to a Contract with the successful Tenderer.

#### **45. Debriefing by KPLC**

- 45.1 On receipt of KPLC's Notification of Intention to Enter into a Contract referred to in ITT 43, an unsuccessful tenderer may make a written request to KPLC for a debriefing on specific issues or concerns regarding their tender. KPLC shall provide the debriefing within five days of receipt of the request.
- 45.2 Debriefings of unsuccessful Tenderers may be done in writing or verbally. The Tenderer shall bear its own costs of attending such a debriefing meeting.

#### **46. Letter of Award**

- 46.1 Prior to the expiry of the Tender Validity Period and upon expiry of the Standstill Period specified in ITT 44.1, upon addressing a complaint that has been filed within the Standstill Period, KPLC shall transmit the Letter of Award to the successful Tenderer. The letter of award shall request the successful tenderer to furnish the Performance Security within 21 days of the date of the letter.

#### **47. Signing of Contract**

- 47.1 Upon the expiry of the fourteen days of the Notification of Intention to enter into contract and upon the parties meeting their respective statutory requirements, KPLC shall send the successful Tenderer the Contract Agreement.
- 47.2 Within fourteen (14) days of receipt of the Contract Agreement, the successful Tenderer shall sign, date, and return it to KPLC.
- 47.3 The written contract shall be entered into within the period specified in the notification of award and before expiry of the tender validity period.

#### **48. Signing of Contract**

- 48.1 Within twenty-eight (28) days of conclusion of contract negotiations, the successful Tenderer shall sign, date, and return it to KPLC for signature and distribution.

#### **49. Publication of Procurement Contract**

- 49.1 Within fourteen days after signing the contract, KPLC shall publish the awarded contract at its notice boards and websites; and on the Website of the Authority. At the minimum, the notice shall contain the following information:

- a) Name and address of KPLC;
- b) Name and reference number of the contract being awarded, a summary of its scope and the selection method used;
- c) The name of the successful Tenderer, the final total contract price, the contract duration.
- d) Dates of signature, commencement and completion of contract;
- e) Names of all Tenderers that submitted Tenders, and their Tender prices as read out at Tender opening.

- 49.2 All acquisitions of building or public land with or without buildings shall be notified to the National Treasury or relevant county treasury.

#### **50. Procurement Related Complaints and Administrative Review**

- 50.1 The procedures for making a Procurement-related Complaint are as specified in the **TDS**.

- 50.2 A request for administrative review shall be made in the form provided under contract forms.

## Section II - Tender Data Sheet (TDS)

The following specific data shall complement, supplement, or amend the provisions in the Instructions to Tenderers (ITT). Whenever there is a conflict, the provisions herein shall prevail over those in ITT.

ITT Reference	PARTICULARS OF APPENDIX TO INSTRUCTIONS TO TENDERS
<b>A. General</b>	
ITT 1.1	The Procuring Entity name is: The Kenya Power & Lighting Company Plc, The reference number of the Invitation for Tenders is: <b>KP9/9A/OT/HRA/04/25-26</b> The name of the Contract is: <b>Procurement of Land for construction of a warehouse in Bungoma County – Western Region</b>
ITT 2.1	Electronic –Procurement System: KPLC shall use the following electronic-procurement system to manage this tendering process: <b><i>SAP Tendering Portal on <a href="http://www.kplc.co.ke">www.kplc.co.ke</a> (NB: Bidders are required to be registered via this link to be able to participate in this tender)</i></b> The electronic-procurement system shall be used to manage the following aspects of the tendering process: <b><i>(Issuing Tendering document, submission of Tenders, opening of Tenders)</i></b> Proof of receipt will be done via the bidder's <b>Submitted Response Number</b>
ITT 7.1	For Clarification of Tender purposes only, KPLC's address is:  Attention: Procurement Office Postal Address: 151, 40100 Physical Address: Kisumu, Electricity House, 3 <sup>rd</sup> Floor Procurement Office  Electronic mail address: <a href="mailto:Gouma@kplc.co.ke">Gouma@kplc.co.ke</a>  Requests for clarification should be received by KPLC no later than: seven (7) days before tender closing date.  KPLC shall publish its response at the website <a href="http://www.kplc.co.ke">www.kplc.co.ke</a>
ITT 7.2	A Pre-bid meeting will be held on 10 <sup>th</sup> February, 2026 starting from 9:00 AM at KPLC - Bungoma Office, Board Room
ITT 7.3	The Tenderer is requested to submit any questions in writing, to reach KPLC not later than seven (7) days before tender closing date.
ITT 7.5	KPLC shall publish Minutes of the Pre-Tender conference at the website N/A
<b>B. Contents of Tendering Document</b>	
<b>C. Preparation of Tenders</b>	
ITT 11.1 (h)	The Tenderer shall submit the following additional documents in its Tender: a). Certified copy of the Title Deed. b). Current Search certificate c). Estate Agents to attach Letters of Authority to sell from respective owners. d). Copy(s) of IDs & PIN.
ITT 12.2	The acreage of land stated in the Schedule of Requirements can be plus or minus _____ percentage of the specified acreage. <b>N/A</b>
ITT 15.1	The Tenderer shall quote in <b>Kenya Shillings</b>
ITT 18.1	The <b>Tender validity period</b> shall be one hundred and eighty (180) from tender closing date. <i>(A period of not less than 180 days is recommended for these types of contracts given the time taken to negotiate and register the property)</i>

ITT Reference	PARTICULARS OF APPENDIX TO INSTRUCTIONS TO TENDERS
ITT 19.1	A Tender Security “ <i>shall not be</i> ” required.
ITT 20.1	In addition to the original of the Tender, the number of copies is: one (1).
ITT 20.3	The written confirmation of authorization to sign on behalf of the Tenderer shall consist of: Power of Attorney where a person other than the owner is signing. This authorization shall be attached to the Tender.
<b>D. Submission and Opening of Tenders</b>	
ITT 22.1	<p>For <u>Tender submission purposes</u> only,</p> <p>KPLC’s address is: Attention: Procurement Office  Postal Address: 151, 40100  Physical Address: Kisumu, Electricity House, 3<sup>rd</sup> Floor Procurement Office  Electronic mail address: <a href="mailto:Gouma@kplc.co.ke">Gouma@kplc.co.ke</a>, <a href="mailto:Eckoech@kplc.co.ke">Eckoech@kplc.co.ke</a>.</p> <p>The deadline for Tender submission is: As indicated in the portal</p> <p>Mode of submission will be electronic through the KPLC SAP tendering portal.  Tenders must be received by KPLC in PDF form.</p>
ITT 25.1	Public opening will be done through the KPLC tendering portal at Electricity House , Kisumu, Ground Floor Demonstration Room specified in the KPLC Tendering Portal for submitted tenders only.
ITT 25.6	The Form of Tender and Price Schedules shall be initialed by four (4) representatives of KPLC conducting Tender opening.
<b>E. Evaluation and Comparison of Tenders</b>	
ITT 32.1	The evaluation and comparison of the currency shall be <b>Kenya Shillings</b> .
ITT 32.2	<p>The currency that shall be used for Tender evaluation and comparison purposes to convert at the selling exchange rate all Tender prices expressed in various currencies into a single currency is: Kenya Shilling</p> <p>The source of exchange rate shall be: <i>the Central Bank in Kenya</i>.</p> <p>The date for the exchange rate shall be: <i>the deadline for submission of the Tenders</i>].</p>
ITT 34.2	<p>Price evaluation will be done for the following items:</p> <p>a). Should be within the range of market valuation.</p>
ITT 34.2 (e)	<p>The additional evaluation factors shall be</p> <p>a). Access: The land should be easily accessible by all-weather main roads</p> <p>b). Terrain and soils: The terrain should be fairly flat and well drained.</p> <p>c). Ownership: The land should have clear titles(s) without any encumbrance or illegal settlers.</p> <p>d). Size: Land parcels next to each other with a combined acreage within the range on 3 acres will be considered for purchase.</p> <p>e). Disputes: Land should be free from any disputes or any inhibitions.</p>
ITT 41.1	The negotiations will be held at KPLC Bungoma Office.
ITT 41.3	The negotiated contract price shall be at the Market Value of the property provided by a Registered and Practicing Valuer or by the Government Valuer.
<b>F. Award of Contract</b>	
ITT 48.1	In the event the successful bidder is not able to sign a contract with the Purchaser the award shall be annulled, and the Purchaser may award to the next lowest evaluated bidder subject to negotiations.



ITT Reference	PARTICULARS OF APPENDIX TO INSTRUCTIONS TO TENDERS
ITT 50.1	<p>The procedures for making a Procurement-related Complaint are detailed in the “Notice of Intention to Award the Contract” herein and are also available from the PPRA website <a href="http://www.ppra.go.ke">www.ppra.go.ke</a>.</p> <p>If a Tenderer wishes to make a Procurement-related Complaint, the Tenderer should submit its complaint following these procedures, in writing (by the quickest means available, that is either by email or fax), to:</p> <p>For the attention: <i>[insert full name of person receiving complaints]</i></p> <p>Title/position: <i>[insert title/position]</i></p> <p>Procuring Entity: <i>KPLC</i></p> <p>Email address: <i>[insert email address]</i></p> <p>In summary, a Procurement-related Complaint may challenge any of the following: the terms of the Tendering Documents; and KPLC’s decision to award the contract.</p>

## SECTION III - EVALUATION AND QUALIFICATION CRITERIA

### 1. General Provision

- 1.1 Wherever a Tenderer is required to state a monetary amount, Tenderers should indicate the Kenya Shilling equivalent using the rate of exchange from the publicly available source identified in the ITT. Any error in determining the exchange rates in the Tender may be corrected by KPLC.
- 1.2 This section contains the criteria that the Employer shall use to evaluate tender and qualify tenderers. No other factors, methods or criteria shall be used other than specified in this tender document. The Tenderer shall provide all the information requested in the forms included in Section IV, Tendering Forms. KPLC should use the Standard Tender Evaluation Report for Goods and Works for evaluating Tenders.
- 1.3 Evaluation and contract award Criteria - the KPLC shall use the criteria and methodologies listed in this Section to evaluate tenders and arrive at the Lowest Evaluated Tender. The tender that (i) meets the qualification criteria, (ii) has been determined to be substantially responsive to the Tender Documents, and (iii) is determined to have the Lowest Evaluated Tender price shall be selected for award of contract.

### 2 Preliminary examination for Determination of Responsiveness

KPLC will start by examining all tenders to ensure they meet in all respects the eligibility criteria and other mandatory requirements in the ITT, and that the tender is complete in all aspects in meeting the requirements provided for in the preliminary evaluation criteria outlined below. The Standard Tender Evaluation Report Document for Goods and Works for evaluating Tenders provides very clear guide on how to deal with review of these requirements. Tenders that do not pass the Preliminary Examination will be considered non- responsive and will not be considered further.

**Preliminary Evaluation Criteria Under clause 34.2 of ITT. These are mandatory requirements. This shall include confirmation of submission of the following:-**

No.	Item
1	Duly Filled Form of Tender
2	Duly Filled Tenderer's eligibility – Confidential Business Questionnaire Form
3	Certificate of Independent Tender Determination
4	Duly Filled Self Declaration Forms; (Form SD1 and SD2)
5	Duly Filled Declaration and Commitment to the code of ethics
6	Schedule of requirements dully filled indicating property offered
7	Power of attorney for Tenderer's authorized representative.
8	Certified copy of Title Deed & current Search Certificate
9	Copy(s) of National ID(s)
10	Copy of Personal Identification Number (PIN)
11	Copy of certificate of incorporation/registration (where applicable)
12	Estate Agents to attach Letters of Authority to sell from respective owners.

#### 2.1 Tender Evaluation of Technical aspects of the Tender

The Procuring Entity shall evaluate the Technical aspects of the Tender to determine compliance with Procuring Entity's requirements under Section IV 'Schedule of Requirement' and whether the Tenders are substantially Responsive to the Technical specifications and other requirements.

#### 2.2 Mandatory Technical requirements.

Verification and consideration of the following.

The evaluation team will carry out technical site visits and carry out due diligence to assess the most suitable site as per the suitability criteria below:

No	Criteria	KPLC requirement	Bidder's offer
1	Size of land in acres	Approximately 3 acres	
2	At Bungoma Town Area, Bungoma County	Within 10Km from Bungoma Town	
3	Minimum parcel dimensions and layout	Rectangular/almost rectangular in shape. The minimum width of parcel should be atleast 60 metres along the road.	
4	Terrain and soils	The terrain should be fairly flat and well drained.	
5	Infrastructure requirement	The land should be accessible by at least 15M all-weather main road and at least 9 M immediate access road.	
6	Disputes	Land should be free from any disputes or any inhibitions.	
7	Ownership	The land should have clear title(s) without any encumbrance or illegal settlers.	
8	Proximity to existing transmission and distribution lines	Distance from the nearest transmission/ distribution line will be considered.	
9	Environmental, social & civil concerns	Environmental and civil suitability of suitable sites will be considered	

### 2.3 Financial criteria

Price evaluation: in addition to the criteria listed in ITT 34.2 (a) – (e) the following criteria shall apply:

- a) Checking duly filled Price Schedule Form
- b) Determine that the quoted price is within the range of market valuation.
- c) Prepare a detailed inspection report and a commercial value of tendered properties pursuant to ITT32.
- d) Conduct negotiations with the Lowest Evaluated Tenderer pursuant to ITT 39 and 40.

### 2.4 Award Criteria

KPLC shall award the Contract to the Tenderer offering the Lowest Evaluated Tender, subject to negotiations accordance with ITT 37. The Lowest Evaluated Tender is the Tender of the Tenderer that meets the qualification crite and whose Tender has been determined to be:

- a) Most responsive to the tendering document; and
- b) The Evaluated Tenderer with whom KPLC has concluded negotiations pursuant to ITT 37.



## SECTION IV - TENDERING FORMS

### FORM OF TENDER

#### *INSTRUCTIONS TO TENDERERS*

- a) *The Tenderer must prepare this Form of Tender on stationery with its letter head clearly showing the Tenderer's complete name and business address.*
- b) *All italicized text is to help Tenderer in preparing this form.*
- c) *Tenderer must complete and sign and TENDERER'S ELIGIBILITY- CONFIDENTIAL BUSINESS QUESTIONNAIRE, CERTIFICATE OF INDEPENDENT TENDER DETERMINATION and the SELF DECLARATION OF THE TENDERER, all attached to this Form of Tender.*
- d) *The Form of Tender shall include the following Forms duly completed and signed by the Tenderer.*
  - i) Tenderer's Eligibility-Confidential Business Questionnaire
  - ii) Certificate of Independent Tender Determination
  - iii) Self-Declaration of the Tenderer

## FORM OF TENDER

Date of this Tender submission: ..... *[Insert date (as day, month and year) of Tender submission]*

Tender Name and Identification: .....

*[Insert identification]* Alternative No.: ..... *[Insert identification No. if this is a Tender for an alternative]*

To: ..... *[Insert complete name of Procuring Entity]*

1. **No reservations:** We have examined and have no reservations to the Tendering document, including Addenda issued in accordance with Instructions to tenderers (ITT 7);
2. **Eligibility:** We meet the eligibility requirements and have no conflict of interest in accordance with ITT3;
3. **Tender/Proposal-Securing Declaration:** We have not been debarred by the Authority based on execution of a Tender-Securing Declaration or Tender Securing Declaration in Kenya in accordance with ITT3.6;
4. **Conformity:** We offer to sell in conformity with the Tendering Document and in accordance with the Schedule of requirements the following Properties *[insert the Schedule of Properties offered and their Prices]*;

### SCHEDULE OF PROPERTIES AND TENDERED PRICES

1	2	3	4	5	6	7
Property Item N°	Description of Property	Location of Property	Land Acreage offered	Land Acreage required	Price and Currency	Discount offered (if any)
No 1	Land for construction of warehouse in Bungoma County – Western Region.	Within 10 Km from KPLC Bungoma Office		Approx 3 Acres		
No 3						

5. **Discounts:** The discounts offered and the methodology for their application are:
  - i) The discounts offered are: *[Specify in detail each discount offered.]*
  - ii) The exact method of calculations to determine the net price after application of discounts are shown below: *[Specify in detail the method that shall be used to apply the discounts];*
6. **Tender Validity Period:** Our Tender shall be valid for the period specified in TDS 17.1 (as amended, if applicable) from the date fixed for the Tender submission deadline specified in TDS21.1 (as amended, if applicable), and it shall remain binding upon us and may be accepted at any time before the expiration of that period;
7. **Commissions, gratuities, fees:** We have paid, or will pay the following commissions, gratuities, or fees with respect to the Tendering process or execution of the Contract: *[insert complete name of each Recipient, its full address, there as on for which each commission or gratuity was paid and the amount and currency of each such commission or gratuity].*

Name of Recipient	Address	Reason	Amount

(If none has been paid or is to be paid, indicate “none.”)

8. **Binding Contract:** We understand that this Tender shall constitute a binding contract between us, until negotiations have been concluded and a formal contract is prepared and executed.

a) We understand that this Tender, together with your written acceptance thereof included in your Form of Acceptance, shall constitute a binding contract between us, until a formal contract is prepared and executed;

9. **Procuring Entity Not Bound to Accept:** We understand that you are not bound to accept the lowest Tender or any other Tender that you may receive; and
10. **Fraud and Corruption:** We here by certify that we have taken steps to ensure that no person acting for us or on our behalf engages in any type of Fraud and Corruption.
11. **Collusive practices:** We hereby certify and confirm that the tender is genuine, non-collusive and made with the intention of accepting the contract if awarded. To this effect we have signed the “Certificate of Independent Tender Determination” attached below.
12. **Completed fully and signed:** We, the Tenderer, have completed fully and signed the following Forms as part of our Tender:
  - i) Tenderer's Eligibility; Confidential Business Questionnaire - to establish we are not in any conflict to interest.
  - ii) Certificate of Independent Tender Determination - to declare that we completed the tender without colluding with other tenderers.
  - iii) Self-Declaration of the Tenderer—to declare that we will, if awarded a contract, not engage in any form of fraud and corruption.
  - iv) declaration and commitment to the code of ethics for Persons Participating in Public Procurement and Asset Disposal Activities in Kenya,
13. **Code of Ethical Conduct:** We undertake to adhere by the Code of Ethical Conduct for Suppliers, Contractors and Service Providers, copy available from \_\_\_\_\_ (*specify website*) during the procurement process and the execution of any resulting contract.
14. **Read and understood:** Further, we confirm that we have read and understood the full content and scope of fraud and corruption as informed in “Appendix 1-Fraud and Corruption” attached to the Form of Tender.

Name of the tenderer: \*[*insert complete name of the tenderer*]

Name of the person duly authorized to sign the Tender on behalf of the tenderer: \*\*[*insert complete name of person duly authorized to sign the Tender*]

Title of the person signing the Tender: ..... [*Insert complete title of the person signing the Tender*]

Signature of the person named above: ..... [*Insert signature of person whose name and capacity are shown above*]

Date signed..... [*Insert date of signing*] day of..... [*Insert month*], [*insert year*]

\*: In the case of the Tender submitted by a Joint Venture specify the name of the Joint Venture as tenderer.

\*\* : Person signing the Tender shall have the power of attorney given by the tenderer. The power of attorney shall be attached with the Tender Schedules.

1) **TENDERER'S ELIGIBILITY- CONFIDENTIAL BUSINESS QUESTIONNAIRE FORM**

(a) Instruction to Tenderer

Tender is instructed to complete the particulars required in this Form, *one form for each entity if Tender is a JV*. Tenderer is further reminded that it is an offence to give false information on this Form.

A. Tenderer's details

	ITEM	DESCRIPTION
1	Name of the Procuring Entity	The Kenya Power & Lighting Company Plc,
2	Name of the Tenderer	
3	Full Address and Contact Details of the Tenderer.	Country City Location Building Floor Postal Address Name and email of contact person.
4	Reference Number of the Tender	
5	Date and Time of Tender Opening	
6	Current Trade License No and Expiring date	
7	Maximum value of business which the Tenderer handles.	

**General and Specific Details**

(b) Sole Proprietor, provide the following details.

Name in full \_\_\_\_\_ Age \_\_\_\_\_  
 Nationality \_\_\_\_\_ Country of Origin \_\_\_\_\_  
 Citizenship \_\_\_\_\_

c) Partnership, provide the following details.

	Names of Partners	Nationality	Citizenship	% Shares owned
1				
2				
3				

Registered Company, provide the following details.

- i) Private or public Company \_\_\_\_\_
- ii) State the nominal and issued capital of the Company: -  
 Nominal Kenya Shillings (Equivalent).....  
 Issued Kenya Shillings (Equivalent).....
- iii) Give details of Directors as follows

	Names of Director	Nationality	Citizenship	% Shares owned
1				
2				
3				

e) DISCLOSURE OF INTEREST - Interest of the Firm in KPLC.

- i) Are there any person/persons in..... (*Name of Procuring Entity*) who has an interest or relationship in this firm? Yes/No.....

If yes, provide details as follows.

	Names of Person	Designation in KPLC	Interest or Relationship with Tenderer
1			
2			
3			

ii) Conflict of interest disclosure

	Type of Conflict	Disclosure YES OR NO	If YES provide details of the relationship with Tenderer
1	Tenderer is directly or indirectly controls, is controlled by or is under common control with another tenderer.		
2	Tenderer receives or has received any direct or indirect subsidy from another tenderer.		
3	Tenderer has the same legal representative as another tenderer		
4	Tender has a relationship with another tenderer, directly or through common third parties, that puts it in a position to influence the tender of another tenderer, or influence the decisions of KPLC regarding this tendering process.		
5	Any of the Tenderer's affiliates participated as a consultant in the preparation of the design or technical specifications of the works that are the subject of the tender.		
6	Tenderer would be providing goods, works, non-consulting services or consulting services during implementation of the contract specified in this Tender Document.		
7	Tenderer has a close business or family relationship with a professional staff of KPLC who are directly or indirectly involved in the preparation of the Tender document or specifications of the Contract, and/or the Tender evaluation process of such contract.		
8	Tenderer has a close business or family relationship with a professional staff of KPLC who would be involved in the implementation or supervision of the such Contract.		
9	Has the conflict stemming from such relationship stated in item 7 and 8 above been resolved in a manner acceptable to KPLC throughout the tendering process and execution of the Contract?		

f) Certification

On behalf of the Tenderer, I certify that the information given above is correct.

Full Name \_\_\_\_\_

Title or Designation \_\_\_\_\_

\_\_\_\_\_  
(Signature)

\_\_\_\_\_  
(Date)

2) **CERTIFICATE OF INDEPENDENT TENDER DETERMINATION**

I, the under signed, in submitting the accompanying Letter of Tender to the Kenya Power & Lighting Company Plc, [Name of Procuring Entity] for: [Name and number of tender] in response to the request for tenders made by: \_\_\_\_\_ [Name of Tenderer] do hereby make the following statements that I certify to be true and complete in every respect:

I certify, on behalf of \_\_\_\_\_ [Name of Tenderer] that:

1. I have read and I understand the contents of this Certificate;
2. I understand that the Tender will be disqualified if this Certificate is found not to be true and complete in every respect;
3. I am the authorized representative of the Tenderer with authority to sign this Certificate, and to submit the Tender on behalf of the Tenderer;
4. For the purposes of this Certificate and the Tender, I understand that the word "competitor" shall include any individual or organization, other than the Tenderer, whether or not affiliated with the Tenderer, who:
  - a) Has been requested to submit a Tender in response to this request for tenders;
  - b) could potentially submit a tender in response to this request for tenders, based on their qualifications, abilities or experience;
5. The Tenderer discloses that [check one of the following, as applicable]:
  - a) The Tenderer has arrived at the Tender independently from, and without consultation, communication, agreement or arrangement with, any competitor;
  - b) The Tenderer has entered into consultations, communications, agreements or arrangements with one or more competitors regarding this request for tenders, and the Tenderer discloses, in the attached document(s), complete details thereof, including the names of the competitors and the nature of, and reasons for, such consultations, communications, agreements or arrangements;
6. In particular, without limiting the generality of paragraphs (5) (a) or (5) (b) above, there has been no consultation, communication, agreement or arrangement with any competitor regarding:
  - a) prices;
  - b) methods, factors or formulas used to calculate prices;
  - c) the intention or decision to submit, or not to submit, a tender; or
  - d) the submission of a tender which does not meet the specifications of the request for Tenders; except as specifically disclosed pursuant to paragraph(5)(b) above;
7. In addition, there has been no consultation, communication, agreement or arrangement with any competitor regarding the quality, quantity, specifications or delivery particulars of the works or services to which this request for tenders relates, except as specifically authorized by the procuring authority or as specifically disclosed pursuant to paragraph (5)(b) above;
8. The terms of the Tender have not been, and will not be, knowingly disclosed by the Tenderer, directly or indirectly, to any competitor, prior to the date and time of the official tender opening, or of the awarding of the Contract, which ever comes first, unless otherwise required by law or as specifically disclosed pursuant to paragraph (5) (b) above.

Name \_\_\_\_\_

Title \_\_\_\_\_

Date \_\_\_\_\_

*[Name, title and signature of authorized agent of Tenderer and Date]*

(3) SELF-DECLARATION FORMS

FORM SD1

**SELF DECLARATION THAT THE PERSON /TENDERER IS NOT DEBARRED IN THE MATTER OF THE PUBLIC PROCUREMENT AND ASSET DISPOSAL ACT 2015.**

I, ....., of Post Office Box ..... being a resident of ..... in the Republic of ..... do hereby make a statement as follows: -

1. THAT I am the Company Secretary/ Chief Executive/ Managing Director/Principal Officer/ Director of ..... *(Insert name of the Company)* who is a Bidder in respect of **Tender No.....** for..... *(Insert tender title/description)* for..... *(Insert name of KPLC)* and duly authorized and competent to make this statement.
2. THAT the aforesaid Bidder, its Directors and subcontractors have not been debarred from participating in procurement proceeding under Part I V of the Act.
3. THAT what is deposed to here in above is true to the best of my knowledge, information and belief.

.....  
(Title)

.....  
(Signature)

.....  
(Date)

Bidder's Official Stamp



## FORM SD2

### SELF DECLARATION THAT THE PERSON/TENDERER WILL NOT ENGAGE IN ANY CORRUPT OR FRAUDULENT PRACTICE.

I, ..... of P. O. Box ..... being a resident of ..... in the Republic of ..... do hereby make a statement as follows: -

1. THAT I am the Chief Executive/Managing Director/Principal Officer/Director of.....  
..... (*Insert name of the Company*) who is a Bidder in respect of **Tender No.**  
..... for ..... (*Insert tender title/description*) for ..... (*Insert name of KPLC*) and duly authorized and competent to make this statement.
2. THAT the aforesaid Bidder, its servants and/or agents /subcontractors will not engage in any corrupt or fraudulent practice and has not been requested to pay any inducement to any member of the Board, Management, Staff and /or employees and/or agents of..... (*Insert name of KPLC*) which is KPLC.
3. THAT the aforesaid Bidder, its servants and/or agents /subcontractors have not offered any inducement to any member of the Board, Management, Staff and/or employees and/or agents of..... (*name of KPLC*)
4. THAT the aforesaid Bidder will not engage /has not engaged in any corrosive practice with other bidders participating in the subject tender
5. THAT what is deponed to herein above is true to the best of my knowledge information and belief.

.....  
(Title)

.....  
(Signature)

.....  
(Date)

Bidder's Official Stamp



## DECLARATION AND COMMITMENT TO THE CODE OF ETHICS

I..... (Person) on behalf of (*Name of the Business/ Company/Firm*)  
..... declare that I have read and fully understood the contents of the  
Public Procurement & Asset Disposal Act, 2015, Regulations and the Code of Ethics for persons participating in  
Public Procurement and Asset Disposal activities in Kenya and my responsibilities under the Code.

I do hereby commit to abide by the provisions of the Code of Ethics for persons participating in Public Procurement  
and Asset Disposal.

Name of Authorized signatory..... Sign.....

Position.....

Office address..... Telephone.....

E-mail.....

Name of the Firm/ Company.....

Date.....

*(Company Seal/ Rubber Stamp where applicable)*

Witness

Name.....

Sign.....

Date.....

#### (4) APPENDIX 1 – FRAUD AND CORRUPTION

*(Appendix 1 shall not be modified)*

##### **Purpose**

The Government of Kenya's Anti-Corruption and Economic Crime laws and their sanction's policies and procedures, Public Procurement and Asset Disposal Act (*no.33 of 2015*) and its Regulation, and any other Kenya's Acts or Regulations related to Fraud and Corruption, and similar offences, shall apply with respect to Public Procurement Processes and Contracts that are governed by the laws of Kenya.

##### **Requirements**

The Government of Kenya requires that all parties including Procuring Entities, Tenderers, (applicants/proposers), Consultants, Contractors and Suppliers; any Sub-contractors, Sub-consultants, Service providers or Suppliers; any Agents (whether declared or not); and any of their Personnel, involved and engaged in procurement under Kenya's Laws and Regulation, observe the highest standard of ethics during the procurement process, selection and contract execution of all contracts, and refrain from Fraud and Corruption and fully comply with Kenya's laws and Regulations as per paragraphs 1.1 above.

Kenya's public procurement and asset disposal act (*no.33 of 2015*) under Section 66 describes rules to be followed and actions to be taken in dealing with Corrupt, Coercive, Obstructive, Collusive or Fraudulent practices, and Conflicts of Interest in procurement including consequences for offences committed. A few of the provisions noted below highlight Kenya's policy of no tolerance for such practices and behavior:

- (1) a person to whom this Act applies shall not be involved in any corrupt, coercive, obstructive, collusive or fraudulent practice; or conflicts of interest in any procurement or asset disposal proceeding;
- (2) A person referred to under subsection (1) who contravenes the provisions of that sub-section commits an offence;
- (3) Without limiting the generality of the subsection (1) and (2), the person shall be
  - (a) disqualified from entering into a contract for a procurement or asset disposal proceeding; or
  - (b) if a contract has already been entered into with the person, the contract shall be voidable;
- (4) The voiding of a contract by KPLC under subsection (7) does not limit any legal remedy KPLC may have;
- (5) An employee or agent of KPLC or a member of the Board or committee of KPLC who has a conflict of interest with respect to a procurement—
  - (a) Shall not take part in the procurement proceedings;
  - (b) Shall not, after a procurement contract has been entered into, take part in any decision relating to the procurement or contract; and
  - (c) Shall not be a subcontract or for the bidder to whom was awarded contract, or a member of the group of bidders to whom the contract was awarded, but the subcontract or appointed shall meet all the requirements of this Act.
- (6) An employee, agent or member described in subsection (1) who refrains from doing anything prohibited under that subsection, but for that subsection, would have been within his or her duties shall disclose the conflict of interest to KPLC;
- (7) If a person contravenes subsection (1) with respect to a conflict of interest described in subsection (5) (a) and the contract is awarded to the person or his relative or to another person in whom one of them had a direct or indirect pecuniary interest, the contract shall be terminated and all costs incurred by the public entity shall be made good by the awarding officer. Etc.
- (8) In compliance with Kenya's laws, regulations and policies mentioned above, KPLC: -
  - a) Defines broadly, for the purposes of the above provisions, the terms set for the below as follows:
    - i) "corrupt practice" is the offering, giving, receiving, or soliciting, directly or indirectly, of anything

of value to influence improperly the actions of another party;

- ii) “fraudulent practice” is any act or omission, including misrepresentation, that knowingly or recklessly misleads, or attempts to mislead, a party to obtain financial or other benefit or to avoid an obligation;
  - iii) “collusive practice” is an arrangement between two or more parties designed to achieve an improper purpose, including to influence improperly the actions of another party;
  - iv) “coercive practice” is impairing or harming, or threatening to impair or harm, directly or indirectly, any party or the property of the party to influence improperly the actions of a party;
  - v) “obstructive practice” is: deliberately destroying, falsifying, altering, or concealing of evidence material to the investigation or making false statements to investigators in order to materially impede investigation by Public Procurement Regulatory Authority (PPRA) or any other appropriate authority appointed by Government of Kenya in to allegations of a corrupt, fraudulent, coercive, or collusive practice; and/ or threatening, harassing, or intimidating any party to prevent it from disclosing its knowledge of matters relevant to the investigation or from pursuing the investigation; or acts intended to materially impede the exercise of the PPRA's or the appointed authorities inspection and audit rights provided for under paragraph 2.3 e. below.
- b) Defines more specifically, in accordance with the above procurement Act provisions set forth for fraudulent and collusive practices as follows:
- “fraudulent practice” includes a misrepresentation off act in order to influence a procurement or disposal process or the exercise of a contract to the detriment of KPLC or the tenderer or the contractor, and includes collusive practices amongst tenderers prior to or after tender submission designed to establish tender prices at artificial non-competitive levels and to deprive KPLC of the benefits of free and open competition.
- c) Rejects a proposal for award<sup>1</sup> of a contract if PPRA determines that the firm or individual recommended for award, any of its personnel, or its agents, or its sub-consultants, sub-contractors, service providers, suppliers and/ or their employees, has, directly or indirectly, engaged in corrupt, fraudulent, collusive, coercive, or obstructive practices in competing for the contract in question;
  - d) Pursuant to the Kenya's above stated Acts and Regulations, may sanction or recommend to appropriate authority (ies) for sanctioning and debarment of a firm or individual, as applicable under the Acts and Regulations;
  - e) Requires that a clause be included in Tender documents and Request for Proposal documents requiring (i) Tenderers (applicants/proposers), Consultants, Contractors, and Suppliers, and their Sub-contractors, Sub-consultants, Service providers, Suppliers, Agents personnel, permit the PPRA or any other appropriate authority appointed by Government of Kenya to inspect<sup>2</sup> all accounts, records and other documents relating to the procurement process, selection and/or contract execution, and to have them audited by auditors appointed by the PPRA or any other appropriate authority appointed by Government of Kenya; and
  - f) Pursuant to Section 62 of the above Act, requires Applicants/Tenderers to submit along with their Applications/Tenders/Proposals a “Self-Declaration Form” as included in the procurement document declaring that they and all parties involved in the procurement process and contract execution have not engaged/will not engage in any corrupt or fraudulent practices.

<sup>1</sup>For the avoidance of doubt, a party's ineligibility to be awarded a contract shall include, without limitation, (i) applying for pre-qualification, expressing interest in A consultancy, and tendering, either directly or as a nominated sub-contractor, nominated consultant, nominated manufacturer or supplier, or nominated service provider, in respect of such contract, and (ii) entering in to an addendum or amendment introducing a material modification to any existing contract.

<sup>2</sup> Inspections in this context usually are investigative (i.e., forensic) in nature. They involve fact-finding activities undertaken by the Investigating Authority or persons appointed by KPLC to address specific matters related to investigations/audits, such as evaluating the veracity of an allegation of possible Fraud and Corruption, through the appropriate mechanisms. Such activity includes but is not limited to: accessing and examining a firm's or individual's financial records and information, and making copies there of as relevant; accessing and examining any other documents, data and information (whether in hard copy or electronic form at) deemed relevant for the investigation/audit, and making copies there of as relevant; interviewing staff and other relevant individuals; performing physical inspections and site visit's; and obtaining third party verification of information.

*The Tenderer shall complete this form and submit with Tender*

SCHEDULE OF REQUIREMENTS (to be completed by Tenderer)

1	2	3	4	5	6
Property Item N°	Description of Property	Locations of Property	Land (minimum Acreage required)	Land (minimum Acreage offered)	Ownership Certificate Attached (YE/NO) if Yes Describe
No 1	Land for construction of warehouse in Bungoma County – Western Region.	Within 10 Km from KPLC Bungoma Office	Approx 3 Acres		

*Note: Tender shall complete Columns 5 and 6 and submit with tender.*

## **PRICE SCHEDULE FORM**

*[The list of Property Items in the Price Schedules shall coincide with the List of Property Items specified by KPLC in the Schedule of Requirements. This form shall be same as the on the Form of Tender]*

### **SCHEDULE OF PROPERTIES AND TENDERED PRICES**

1	2	3	4	5	6
Property Item N°	Description of Property	Location of Property	Land Acreage required	Price Ksh (VAT EXclusive)	Discount offered (if any)
No 1	Land for construction of warehouse in Bungoma County – Western Region.	Within 10 Km from KPLC Bungoma Office	Approx 3 Acres		

**Notes:** Column 5 and 6 will be completed by the Tenderer.

### **Tenderer Information Form**

*[The tenderer shall fill in this Form in accordance with the instructions indicated below. No alterations to its format shall be permitted and no substitutions shall be accepted.]*

Date: ..... *[Insert date (as day, month and year) of Tender submission]*

Tender Name and Identification: ..... *[Insert identification]*

Alternative No.: ..... *[Insert identification No if this is a Tender for an alternative]*

1. Tenderer's Name <i>[insert Tenderer's legal name] or full name of person tendering</i>
2. Tenderer's actual country of registration: <i>[insert actual or intended country of registration]</i>
3. Tenderer's year of registration: <i>[insert Tenderer's year of registration]</i>
4. Tenderer's Address in country of registration: <i>[insert Tenderer's legal address in country of registration]</i>
5. Tenderer's Authorized Representative Information Name: <i>[insert Authorized Representative's name]</i> Address: <i>[insert Authorized Representative's Address]</i> Telephone/Fax numbers: <i>[insert Authorized Representative's telephone/fax numbers]</i> Email Address: <i>[insert Authorized Representative's email address]</i>
6. Attached are copies of original documents of <i>[check the box(es) of the attached original documents]</i> <input type="checkbox"/> Articles of Incorporation (or equivalent documents of constitution or association), and/or documents of registration of the legal entity named above, in accordance with ITT 3.1. <input type="checkbox"/> Tax Obligations for Kenyan Tenderers, attach copy of current tax clearance certificate or tax exemption certificate issued by the Kenya Revenue Authority in accordance with ITT 3.7.
8. Included are the organizational chart, a list of Board of Directors, and the beneficial ownership.

FORM OF TENDER SECURITY- [Option 1–Demand Bank Guarantee]

Beneficiary: \_\_\_\_\_

Request for Tenders No: \_\_\_\_\_

Date: \_\_\_\_\_

TENDER GUARANTEE No.: \_\_\_\_\_

Guarantor: \_\_\_\_\_

1. We have been informed that \_\_\_\_\_ (here inafter called "the Applicant") has submitted or will submit to the Beneficiary its Tender (here inafter called " the Tender") for the execution of \_\_\_\_\_ under Request for Tenders No. \_\_\_\_\_ ("the ITT").
2. Furthermore, we understand that, according to the Beneficiary's conditions, Tenders must be supported by a Tender guarantee.
3. At the request of the Applicant, we, as Guarantor, hereby irrevocably undertake to pay the Beneficiary any sum or sums not exceeding in total an amount of \_\_\_\_\_ ( \_\_\_\_\_ ) upon receipt by us of the Beneficiary's complying demand, supported by the Beneficiary's statement, whether in the demand itself or a separate signed document accompanying or identifying the demand, stating that either the Applicant:
  - (a) has withdrawn its Tender during the period of Tender validity set forth in the Applicant's Letter of Tender ("the Tender Validity Period"), or any extension thereto provided by the Applicant; or
  - b) having been notified of the acceptance of its Tender by the Beneficiary during the Tender Validity Period or any extension there to provided by the Applicant, (i) has failed to execute the contract agreement, or (ii) has failed to furnish the Performance.
4. This guarantee will expire: (a) if the Applicant is the successful Tenderer, upon our receipt of copies of the contract agreement signed by the Applicant and the Performance Security and, or (b) if the Applicant is not the successful Tenderer, upon the earlier of (i) our receipt of a copy of the Beneficiary's notification to the Applicant of the results of the Tendering process; or (ii) thirty days after the end of the Tender Validity Period.
5. Consequently, any demand for payment under this guarantee must be received by us at the office indicated above on or before that date.

\_\_\_\_\_  
[signature(s)]

*Note: All italicized text is for use in preparing this form and shall be deleted from the final product.*



## FORMAT OF TENDER SECURITY [Option 2–Insurance Guarantee]

TENDER GUARANTEE No.: \_\_\_\_\_

1. Whereas ..... [Name of the tenderer] (hereinafter called “the tenderer”) has submitted its tender dated ..... [Date of submission of tender] for the ..... [Name and/or description of the tender] (hereinafter called “the Tender”) for the execution of \_\_\_\_\_ under Request for Tenders No. \_\_\_\_\_ (“the ITT”).
2. KNOW ALL PEOPLE by these presents that WE ..... of ..... [Name of Insurance Company] having our registered office at ..... (hereinafter called “the Guarantor”), are bound unto ..... [Name of Procuring Entity] (hereinafter called “the Procuring Entity”) in the sum of ..... (Currency and guarantee amount) for which payment well and truly to be made to the said Procuring Entity, the Guarantor binds itself, its successors and assigns, jointly and severally, firmly by these presents.

Sealed with the Common Seal of the said Guarantor this \_\_\_\_ day of \_\_\_\_\_ 20 \_\_\_\_.

3. NOW, THEREFORE, THE CONDITION OF THIS OBLIGATION is such that if the Applicant:
  - a) has withdrawn its Tender during the period of Tender validity set forth in the Principal's Letter of Tender (“the Tender Validity Period”), or any extension thereto provided by the Principal; or
  - b) having been notified of the acceptance of its Tender by the Procuring Entity during the Tender Validity Period or any extension thereto provided by the Principal; (i) failed to execute the Contract agreement; or (ii) has failed to furnish the Performance Security, in accordance with the Instructions to tenderers (“ITT”) of the Procuring Entity's Tendering document.

then the guarantee undertakes to immediately pay to the Procuring Entity up to the above amount upon receipt of the Procuring Entity's first written demand, without the Procuring Entity having to substantiate its demand, provided that in its demand the Procuring Entity shall state that the demand arises from the occurrence of any of the above events, specifying which event(s) has occurred.

4. This guarantee will expire: (a) if the Applicant is the successful Tenderer, upon our receipt of copies of the contract agreement signed by the Applicant and the Performance Security and, or (b) if the Applicant is not the successful Tenderer, upon the earlier of (i) our receipt of a copy of the Beneficiary's notification to the Applicant of the results of the Tendering process; or (ii) twenty-eight days after the end of the Tender Validity Period.
5. Consequently, any demand for payment under this guarantee must be received by us at the office indicated above on or before that date.

\_\_\_\_\_  
[Date]

\_\_\_\_\_  
[Signature of the Guarantor]

\_\_\_\_\_  
[Witness]

\_\_\_\_\_  
[Seal]

*Note: All italicized text is for use in preparing this form and shall be deleted from the final product.*

## TENDER - SECURING DECLARATION FORM {r 46 and 155(2)}

[The Bidder shall complete this Form in accordance with the instructions indicated]

Date: .....[insert date (as day, month and year) of Tender Submission]

Tender No.: .....[insert number of tendering process] To:

.....[insert complete name of Purchaser]

I/We, the undersigned, declare that:

1. I / We understand that, according to your conditions, bids must be supported by a Tender-Securing Declaration.
2. I/We accept that I /we will automatically be suspended from being eligible for tendering in any contract with the Purchaser for the period of time of[insert number of months or years] starting on[insert date],if we are in breach of our obligation (s) under the bid conditions, because we—(a)have withdrawn our tender during the period of tender validity specified by us in the Tendering Data Sheet; or (b) having been notified of the acceptance of our Bid by the Purchaser during the period of bid validity,(i) fail or refuse to execute the Contract, if required, or (ii) fail or refuse to furnish the Performance Security, in accordance with the instructions to tenders.
3. I/We understand that this Tender Securing Declaration shall expire if we are not the successful Tenderer(s),upon the earlier of:
  - a) Our receipt of acopy of your notification of the name of the successful Tenderer; or
  - b) Thirty days after the expiration of our Tender.
4. I / We understand that if I am /we are / in a Joint Venture, the Tender Securing Declaration must be in the name of the Joint Venture that' submits the bid, and the Joint Venture has not been legally constituted at the time of bidding, the Tender Securing Declaration shall be in the names of all future partners as named in the letter of intent.

Signed: .....

Capacity / title (director or partner or sole proprietor, etc.) .....

Name: .....

Duly authorized to sign the bid for and on behalf of: [insert complete name of Tenderer]

Dated on ..... day of ....., ..... [Insert date of signing]

*Seal or stamp*

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## **PART 2 - SCHEDULE OF REQUIREMENTS**

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## SECTION IV - SCHEDULE OF REQUIREMENTS

### Notes for Preparing the Schedule of Requirements

1. The Schedule of Requirements shall be included in the Tendering Document by KPLC, and shall cover, at a minimum, a description of the Property (ies) required.
2. The objective of the Schedule of Requirements is to provide sufficient information to enable tenderers to prepare their Tenders efficiently and accurately, in particular, the Price Schedule, for which a form is provided in Section III. In addition, the Schedule of Requirements, together with the Price Schedule, should serve as a basis in the event of quantity variation at the time of award of contract pursuant to ITT40.1.

Tenders is: **KP/9A/OT/HRA/04/25-26**

Tender name is: **Procurement of Land for Construction of a warehouse in Bungoma County – Western Region**

1	2	3	4	5	6
Property Item N°	Description of Property	Locations of Property	Land (minimum Acreage required)	Land (minimum Acreage offered)	Ownership Certificate Attached (YE/NO) if Yes Describe
No 1	Land for construction of warehouse in Bungoma County – Western Region.	Within 10 Km from KPLC Bungoma Office	Approx 3 Acres		

## **PART 3 – CONDITIONS OF CONTRACT**

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## SECTION V - GENERAL CONDITIONS OF CONTRACT

### 1. Definitions

1.1 The following words and expressions shall have the meanings hereby assigned to them:

- a) "Contract" means the Contract Agreement entered into between KPLC and the Seller, together with the Contract Documents referred to therein, including all attachments, appendices, and all documents incorporated by reference therein.
- b) "Contract Documents" means the documents listed in the Contract Agreement, including any amendments thereto.
- c) "Contract Price" means the price payable to the Seller as specified in the Contract Agreement, subject to such additions and adjustments thereto or deductions therefrom, as may be made pursuant to the Contract.
- d) "Day" means calendar day.
- e) "Completion" means the fulfillment of the sale agreement by the Seller in accordance with the terms and conditions set forth in the Contract.
- f) "GCC" means the General Conditions of Contract.
- g) "Property" means all of the immovable assets (lands and buildings) that the Seller is required to sell to KPLC under the Contract.
- h) "Procuring Entity" means the Entity purchasing the property as specified in the SA. "SA" means the Sale Agreement.
- i) "Seller" means the person, private or government entity, or a combination of the above, who's Tender to perform the Contract has been accepted by KPLC and is named as such in the Contract Agreement.

### 2. Contract Documents

Subject to the order of precedence set forth in the Contract Agreement, all documents forming the Contract (and all parts thereof) are intended to be correlative, complementary, and mutually explanatory. The Contract Agreement shall be read as a whole.

### 3. Fraud and Corruption

- 3.1 The Government of Kenya requires compliance with anti-corruption laws and guidelines and its prevailing sanctions, policies and procedures as set forth in Laws of Kenya.
- 3.2 KPLC requires the Seller to disclose any commissions or fees that may have been paid or are to be paid to agents or any other party with respect to the Tendering process or execution of the Contract. The information disclosed must include at least the name and address of the agent or other party, the amount and currency, and the purpose of the commission, gratuity or fee.

### 4 Interpretation

**Singular and plural** -If the context requires it, singular means plural and vice versa.

**Entire Agreement**- The Contract constitutes the entire agreement between KPLC and the Seller and supersedes all communications, negotiations and agreements (whether written or oral) of the parties with respect there to made prior to the date of Contract.

**Amendment**- No amendment or other variation of the Contract shall be valid unless it is in writing, is dated, expressly refers to the Contract, and is signed by a duly authorized representative of each party thereto.



**Non-waiver** -Subject to GCC Sub-Clause 4.5(b) below, no relaxation, forbearance, delay, or indulgence by either party in enforcing any of the terms and conditions of the Contract or the granting of time by either party to the other shall prejudice, affect, or restrict the rights of that party under the Contract, neither shall any waiver by either party of any breach of Contract operate as waiver of any subsequent or continuing breach of Contract.

**Any waiver**-of a party's rights, powers, or remedies under the Contract must be in writing, dated, and signed by an authorized representative of the party granting such waiver, and must specify the right and the extent to which it is being waived.

**Severability**-If any provision or condition of the Contract is prohibited or rendered invalid or unenforceable, such prohibition, invalidity or unenforceability shall not affect the validity or enforceability of any other provisions and conditions of the Contract.

## **5 Language**

- 5.1 The Contract as well as all correspondence and documents relating to the Contract exchanged by the Seller and KPLC, shall be written in the English Language. Supporting documents and printed literature that are part of the Contract may be in another language provided they are accompanied by an accurate translation of the relevant passages in the English Language, in which case, for purposes of interpretation of the Contract, this translation shall govern.
- 5.2 The Seller shall bear all costs of translation to the governing language and all risks of the accuracy of such translation, for documents provided by the Seller.

## **6 Joint Venture, Consortium or Association**

If the Seller is a joint venture, consortium, or association, all of the parties shall be jointly and severally liable to KPLC for the fulfillment of the provisions of the Contract and shall designate one party to act as a leader with authority to bind the joint venture, consortium, or association. The composition or the constitution of the joint venture, consortium, or association shall not be altered without the prior consent of KPLC.

## **7 Eligibility**

The Seller shall have the nationality of an eligible country. A Seller shall be deemed to have the nationality of a country if it is a citizen or constituted, incorporated, or registered, and operates in conformity with the provisions of the laws of that country. All properties to be sold under the Contract shall be located in Eligible Countries.

## **8 Notices**

Any notice given by one party to the other pursuant to the Contract shall be in writing to the address specified in the **SALE AGREEMENT**. The term "in writing" means communicated in written form with proof of receipt. A notice shall be effective when delivered or on the notice's effective date, whichever is later.

## **9 Governing Law**

The Contract shall be governed by and interpreted in accordance with the laws defined in the TDS.

## **10 Settlement of Disputes**

- 10.1 KPLC and the Seller shall make every effort to resolve amicably by direct informal negotiation any disagreement or dispute arising between them under or in connection with the Contract.
- 10.2 If, after twenty-eight (28) days, the parties have failed to resolve their dispute or difference by such mutual consultation, the neither KPLC or the Seller may give notice to the other party of its intention to commence arbitration, as here in after provided, as to the matter in dispute, and no arbitration in respect of this matter may be commenced unless such notice is given. Any dispute or difference in respect of which a notice of intention to commence arbitration has been given in accordance with this Clause shall be finally settled by arbitration. Arbitration may be commenced prior to or after completion of the Contract. Arbitration proceedings shall be conducted in accordance with the rules of procedure specified in the **SALE AGREEMENT**.

10.3 Notwithstanding any reference to arbitration herein, the parties shall continue to perform their respective obligations under the Contract unless they otherwise agree; and KPLC shall pay the Seller any monies due to the Seller.

#### **11 Inspections and Audit by KPLC**

11.1 The Seller shall keep accurate and systematic accounts and records in respect of the properties in such form and details as will clearly identify relevant time changes and costs.

11.2 The Seller shall permit KPLC and/or persons appointed by KPLC or by other statutory bodies of the Government to inspect the Site and/or the accounts and records relating to the procurement process, selection and/or contract execution, and to have such accounts and records audited by auditors appointed by KPLC. The Seller's attention is drawn to Sub-Clause 3.1 which provides, *inter alia*, that acts intended to materially impede the exercise of KPLC's inspection and audit rights constitute a prohibited practice subject to a determination of ineligibility.

#### **12 Scope of the property sale**

The Property to be sold shall be as specified in the Schedule of Requirements.

#### **13 Delivery and Documents**

Subject to GCC Sub-Clause 33.1, the completion of the contract (handover of the transfer documents to KPLC for property registration) shall be not more than the period specified in the TDS after completion of Negotiations and signing of the contract.

#### **14 Seller's Responsibilities**

The Seller shall hand over of the Property in accordance with GCC Clause12, and the completion of the contract as per GCC Clause13.

#### **15 Contract Price**

Prices charged by the Seller for the Property under the Contract shall vary from the prices quoted by the Seller in its Tender, given the tender price will be subject to negotiations.N/A

#### **16 Terms of Payment**

16.1 The Contract Price, including any Advance Payments, if applicable, shall be paid as specified in the **SALE AGREEMENT**.

16.2 The Seller's request for payment shall be made to KPLC in writing, accompanied by invoices describing, as appropriate, the Property to be sold and the documents submitted pursuant to GCC Clause13 and upon fulfillment of all other obligations stipulated in the Contract.

16.3 Payments shall be made promptly by KPLC, but in no case later than sixty (60) days after submission of an invoice or request for payment by the Seller, and after KPLC has accepted it.

16.4 The currencies in which payments shall be made to the Seller under this Contract shall be those in which the Tender price is expressed.

#### **17 Taxes and Duties**

17.1 The taxes to be paid by KPLC and the Seller shall be specified in the **SALE AGREEMENT**.

17.2 If any tax exemptions, reductions, allowances or privileges may be available to the Seller, KPLC shall use its best efforts to enable the Seller to benefit from any such tax savings to the maximum allowable extent.

#### **18 Performance Security**

No performance Security is envisaged, but if required, it shall be as specified in the **SALE AGREEMENT**.

#### **19 Copyright**

The copyright in all documents and other materials containing data and information furnished to KPLC by the Seller herein shall remain vested in the Seller, or, if they are furnished to KPLC directly or through the Seller by any third party, including sellers of materials, the copyright in such materials shall remain vested in such third party

## **20 Confidential Information**

- 20.1 KPLC and the Seller shall keep confidential and shall not, without the written consent of the other party hereto, divulge to any third-party any documents, data, or other information furnished directly or indirectly by the other party hereto in connection with the Contract, whether such information has been furnished prior to, during or following completion or termination of the Contract. Notwithstanding the above, the Seller may furnish to its Agents such documents, data, and other information it receives from KPLC to the extent required for the Agent to perform its work under the Contract, in which event the Seller shall obtain from such Agent an undertaking of confidentiality similar to that imposed on the Seller under GCC Clause 20.
- 20.2 KPLC shall not use such documents, data, and other information received from the Seller for any purposes unrelated to the contract. Similarly, the Seller shall not use such documents, data, and other information received from KPLC for any purpose other than the performance of the Contract.
- 20.3 The obligation of a party under GCC Sub - Clauses 20.1 and 20.2 above, however, shall not apply to information that:
- a KPLC or Seller need to share with other arms of Government or other bodies participating in the financing of the Contract; such parties shall be disclosed in the **SALE AGREEMENT**;
  - b now or hereafter enters the public domain through no fault of that party;
  - c can be proven to have been possessed by that party at the time of disclosure and which was not previously obtained, directly or indirectly, from the other party; or otherwise lawfully becomes available to that party from a third party that has no obligation of confidentiality.
- 20.4 The above provisions of GCC Clause 20 shall not in any way modify any undertaking of confidentiality given by either of the parties here to prior to the date of the Contract in respect of any part thereof.
- 20.5 The provisions of GCC Clause 20 shall survive completion or termination, for whatever reason, of the Contract.

## **21 Insurance**

The Seller shall be responsible for insurance against incidental damage of the Property prior to transfer to KPLC and KPLC shall be responsible for insurance against incidental damage of the Property after receipt of the transfer documents.

## **22 Liquidated Damages**

Except as provided under GCC Clause 32, if the Seller fails to deliver the transfer documents of the property by the Date(s) within the period specified in the Contract, KPLC may without prejudice to all its other remedies under the Contract, deduct from the Contract Price, as liquidated damages, a sum equivalent to the percentage specified in the **SALE AGREEMENT** of the contract price for month or part thereof of delay until actual the transfer documents of the property, up to a maximum deduction of the percentage specified in the **SALE AGREEMENT**. Once the maximum is reached, KPLC may terminate the Contract pursuant to GCC Clause 35.

## **23 Warranty and Patent Indemnity**

If there are any warranties or patent indemnities required under this contract, they will be specified in the **SALE AGREEMENT**.

## **24 Change in Laws and Regulations**

Unless otherwise specified in the Contract, if after the date of 28 days prior to date of Tender submission, any law, regulation, ordinance, or law having the force of law is enacted, promulgated, abrogated, or changed in Kenya or the country of the Seller, that subsequently affects the completion date or the Contract Price, then such completion date or Contract Price shall be correspondingly increased or decreased, to the extent that the Seller has thereby been affected in the performance of any of its obligations under the Contract. Notwithstanding the foregoing, such additional or reduced cost shall not be separately paid or credited if the same has already been accounted for in the price negotiations where applicable, in accordance with GCC Clause 15.

## **25 Force Majeure**

- 25.1 The Seller shall not be liable for forfeiture of its Performance Security (if applicable), liquidated damages, or termination for default if and to the extent that its delay in performance or other failure to perform its obligations under the Contract is the result of an event of Force Majeure.
- 25.2 For purposes of this Clause, "Force Majeure" means an event or situation beyond the control of the Seller that is not foreseeable, is unavoidable, and its origin is not due to negligence or lack of care on the part of the Seller. Such events may include, but not be limited to, acts of KPLC in its sovereign capacity, wars or revolutions, fires, floods, epidemics, quarantine restrictions, and freight embargoes.
- 25.3 If a Force Majeure situation arises, the Seller shall promptly notify KPLC in writing of such condition and the cause thereof. Unless otherwise directed by KPLC in writing, the Seller shall continue to perform its obligations under the Contract as far as is reasonably practical, and shall seek all reasonable alternative means for performance not prevented by the Force Majeure event.

## **26 Change Orders and Contract Amendments**

- 26.1 KPLC may at any time order the Seller through notice in accordance with GCC Clause 8, to make changes within the general scope of the Contract.
- 26.2 Prices to be charged by the Seller that might be needed but which were not included in the Contract shall be agreed upon in advance by the parties and shall not exceed the prevailing rates charged to other parties by the Seller for similar services.

## **27 Value Engineering**

- 27.1 The Seller may prepare, at its own cost, a value engineering proposal at any time during the performance of the contract. The value engineering proposal shall, at a minimum, include the following;
- i) The proposed change(s), and a description of the difference to the existing contract requirements;
  - ii) A full cost/benefit analysis of the proposed change(s) including a description and estimate of costs KPLC may incur in implementing the value engineering proposal and
  - iii) A description of any effect(s) of the change on performance / functionality.
- 27.2 KPLC may accept the value engineering proposal if the proposal demonstrates benefits that:
- a Accelerates the delivery period; or
  - b Reduces the Contract Price or the life cycle costs to KPLC; or
  - c Improves the quality, efficiency or sustainability of the property; or
  - d Yields any other benefits to KPLC, without compromising the necessary functions of the property.
- 27.3 If the value engineering proposal is approved by KPLC and results in:
- A reduction of the Contract Price; the amount to be paid to the Seller shall be the percentage specified in the **SALE AGREEMENT** of the reduction in the Contract Price; or
- An increase in the Contract Price; but results in a reduction in life cycle costs due to any benefit described in (a) to (d) above, the amount to be paid to the Seller shall be the full increase in the Contract Price.
- 27.4 Subject to the above, no variation in or modification of the terms of the Contract shall be made except by written amendment signed by the parties.

## **28 Extensions of Time**

- 28.1 If at any time during performance of the Contract, the Seller should encounter conditions impeding timely delivery of the Property pursuant to GCC Clause 13, the Seller shall promptly notify KPLC in writing of the delay, its likely duration, and its cause. As soon as practicable after receipt of the Seller's notice, KPLC shall evaluate the situation and may at its discretion extend the Seller's time for performance, in which case the extension shall be ratified by the parties by amendment of the Contract.
- 28.2 Except in case of Force Majeure, as provided under GCC Clause 25, a delay by the Seller in the performance of its Delivery and Completion obligations shall render the Seller liable to the imposition of liquidated

damages pursuant to GCC Clause 22, unless an extension of time is agreed upon, pursuant to GCCSub-Clause28.1.

## **29 Termination for Default**

KPLC, without prejudice to any other remedy for breach of Contract, by written notice of default sent to the Seller, may terminate the Contract in whole or in part:

- a if the Seller fails to deliver the Property within the period specified in the Contract, or within any extension thereof granted by KPLC pursuant to GCC Clause 28;
- b if the Seller fails to perform any other obligation under the Contract; or
- c if the Seller, in the judgment of KPLC has engaged in Fraud and Corruption in competing for or in executing the Contract.

## **30 Termination for Insolvency.**

KPLC may at any time terminate the Contract by giving notice to the Seller if the Seller becomes bankrupt or otherwise insolvent. In such event, termination will be without compensation to the Seller, provided that such termination will not prejudice or affect any right of action or remedy that has accrued or will accrue thereafter to KPLC

## **31 Termination for Convenience.**

KPLC, by notice sent to the Seller, may terminate the Contract at any time for its convenience. The notice of termination shall specify that termination is for KPLC's convenience, the extent to which performance of the Seller under the Contract is terminated, and the date upon which such termination becomes effective.

## **32 Assignment**

Neither KPLC nor the Seller shall assign their obligations under this Contract, except with prior written consent of the other party.



## SECTION VI - SPECIAL CONDITIONS OF CONTRACT

The following Special Conditions of Contract (SCC) hereby replaced by SALE AGREEMENT shall supplement and / or amend the General Conditions of Contract (GCC). Whenever there is a conflict, the provisions in the SALE AGREEMENT shall prevail over those in the SCC and GCC.

*[KPLC shall select insert the appropriate wording using the samples below or other acceptable wording and delete the text in italics].*

Number of GC Clause	Amendments of, and Supplements to, Clauses in the General Conditions of Contract
GCC 1.1(h)	The Procuring Entity is: The Kenya Power & Lighting Company Plc, Stima Plaza, Kolobot Road, Parklands, P.O Box 30099 – 00100, Nairobi, Kenya
GCC 8.1	For <u>notices</u> , KPLC's address shall be: Attention: General Manager, Supply Chain and Logistics The Kenya Power & Lighting Company Plc, 3 <sup>rd</sup> Floor, Stima Plaza, Kolobot Road, Parklands, P.O Box 30099 – 00100, Nairobi, Kenya Telephone: +254-20-3201821
GCC 10.2	<p>The rules of procedure for arbitration proceedings pursuant to GCC Clause 10.2 shall be as follows:</p> <p><i>[The Tendering document should contain one clause to be retained in the event of a Contract with a foreign Seller and one clause to be retained in the event of a Contract with a Seller who is a national of Kenya. At the time of finalizing the Contract, the respective applicable clause should be retained in the Contract. The following explanatory note should therefore be inserted as a header to GCC 10.2 in the Tendering document.</i></p> <p><i>"Clause 10.2 (a) shall be retained in the case of a Contract with a foreign Seller and clause 10.2 (b) shall be retained in the case of a Contract with a national of Kenya"]</i></p> <p><i>(a) Contract with foreign Seller:</i></p> <p><i>[For contracts entered into with foreign sellers, International commercial arbitration may have practical advantages over other dispute settlement methods. Among the rules to govern the arbitration proceedings, KPLC may wish to consider the United Nations Commission on International Trade Law (UNCITRAL) Arbitration Rules of 1976, the Rules of Conciliation and Arbitration of the International Chamber of Commerce (ICC), the Rules of the London Court of International Arbitration or the Rules of Arbitration Institute of the Stockholm Chamber of Commerce.]</i></p> <p><i>If KPLC chooses the UNCITRAL Arbitration Rules, the following sample clause should be inserted:</i></p> <p>GCC 10.2 (a)—Any dispute, controversy or claim arising out of or relating to this Contract, or breach, termination or invalidity thereof, shall be settled by arbitration in accordance with the UNCITRAL Arbitration Rules as at present in force.</p> <p><i>If KPLC chooses the Rules of ICC, the following sample clause should be inserted:</i></p> <p>GCC 10.2 (a)—All disputes arising in connection with the present Contract shall be finally settled under the Rules of Conciliation and Arbitration of the International Chamber of Commerce by one or more arbitrators appointed in accordance with said Rules.</p> <p><i>If KPLC chooses the Rules of Arbitration Institute of Stockholm Chamber of Commerce, the following sample clause should be inserted:</i></p>



Number of GC Clause	Amendments of, and Supplements to, Clauses in the General Conditions of Contract
	<p>GCC 10.2 (a) —Any dispute, controversy or claim arising out of or in connection with this Contract, or the breach termination or invalidity thereof, shall be settled by arbitration in accordance with the Rules of the Arbitration Institute of the Stockholm Chamber of Commerce.</p> <p><i>If KPLC chooses the Rules of the London Court of International Arbitration, the following clause should be inserted:</i></p> <p>GCC 10.2 (a) —Any dispute arising out of or in connection with this Contract, including any question regarding its existence, validity or termination shall be referred to and finally resolved by arbitration under the Rules of the London Court of International Arbitration, which rules are deemed to be incorporated by reference to this clause.</p> <p>(b) <i>Contracts with Seller who is a national of Kenya:</i></p> <p>In the case of a dispute between KPLC and a Seller who is a national of Kenya, the dispute shall be referred to arbitration in accordance with the laws of Kenya.</p>
GCC 16.1	<p><i>Sample provision</i></p> <p>GCC 16.1—The method and conditions of payment to be made to the Seller under this Contract shall be as follows:</p> <p>(i) Advance Payment: Ten (10) percent of the Purchase Price shall be paid upon signing of the Sale Agreement.</p> <p>(ii) Final payment of ninety (90) percent of the Purchase Price of the Property upon transfer of the said parcel of land to the purchaser absolutely.</p>
GCC 16.5	<p>The payment-delay period after which KPLC shall pay interest to the seller shall be <i>[insert number]</i> days. N/A</p> <p>The interest rate that shall be applied is <i>[insert number]</i> %- N/A</p>
GCC 17.1	<p>The taxes to be paid by KPLC and the Seller are: (specify) _____ _____</p>
GCC 18	<p>A Performance Security [<i>“shall not” be required</i>]</p> <p><i>[If a Performance Security is required, insert “the amount of the Performance Security shall be: [insert amount]</i></p> <p><i>[The amount of the Performance Security is usually expressed as a percentage of the Contract Price. The percentage varies according to KPLC’s perceived risk and impact of non-performance by the Seller. A 10% percentage is used under normal circumstances]</i></p> <p>If required, the Performance Security shall be in the form of: <i>[insert “a Demand Guarantee” or “a Performance Bond”]</i></p> <p>If required, the Performance security shall be denominated in <i>[insert “a freely convertible currency acceptable to KPLC” or “the currencies of payment of the Contract, in accordance with their portions of the Contract Price”]</i></p> <p>Discharge of the Performance Security shall take place: _____</p>

Number of GC Clause	Amendments of, and Supplements to, Clauses in the General Conditions of Contract
GCC 20.3	KPLC and/or Seller shall share information with following arms of Government or other bodies: _____ _____
GCC 22	The liquidated damage shall be: <i>[insert number]</i> % per Month The maximum amount of liquidated damages shall be: <i>[insert number]</i> %
GCC 23	If there are any warranties or patent indemnities required under this contract, they will be provided as follows: _____ _____
GCC 27.3	If the value engineering proposal is approved by KPLC the amount to be paid to the Seller shall be ____% (insert appropriate percentage). The percentage is normally up to 50%) of the reduction in the Contract Price.

## SECTION VII - CONTRACT FORMS

This Section contains forms which, once completed, will form part of the Contract. The forms for Performance Security and Advance Payment Security, when required, shall only be completed by the successful tenderer after contract award.

### **FORM No1: NOTIFICATION OF INTENTION TO NEGOTIATE**

This Notification of Intention to Negotiate shall be sent to the responsive and Lowest Evaluated Tenderer that submitted a Tender. Send this Notification to the Tenderer's Authorized Representative named in the Tender Information Form on the format below.

-----

#### **FORMAT**

1. For the attention of Tenderer's Authorized Representative Name: .....  
*[Insert Authorized Representative's name]* Address: ..... *[Insert Authorized Representative's Address]* Telephone: ..... *[Insert Authorized Representative's telephone/fax numbers]* Email Address: ..... *[Insert Authorized Representative's email address]*  
  
*[IMPORTANT: insert the date that this Notification is transmitted to Tenderers. The Notification must be sent to all Tenderers simultaneously. This means on the same date and as close to the same time as possible.]*
2. Date of transmission: ..... *[Email]* on..... *[Date]*(Local time)  
  
This Notification is sent by (Name and designation).....  
.....
3. Notification of Intention to Commence Negotiations Procuring Entity: ..... *[insert the name of the Procuring Entity]* ITT Reference Number: ..... *[insert Number]* Contract title: ..... *[insert the name of the contract]* Country: ..... *[insert country where ITT is issued]*  
  
This Notification of Intention to negotiate a contract notifies you of our decision to commence negotiations with you on the above contract. The negotiations will be held at..... from (date and time)..... and will go on till completion.
4. Please confirm your availability to commence the negotiations and let us know the names, designations and addresses (postal, email and telephone number) of your representative sat the negotiations. The negotiations will be conducted in accordance with ITT40.
5. If you have any questions regarding this Notification please do not hesitate to contact us. On behalf of KPLC:  
  
Signature:.....  
  
Name:.....  
  
Title/position:.....  
  
Telephone:.....  
  
Email:.....

## Form 2: Notification of Intention to Award

*[This Notification of Intention to Award shall be sent to each Tenderer that submitted a Tender.] [Send this Notification to the Tenderer's Authorized Representative named in the Tenderer Information Form] For the attention of Tenderer's Authorized Representative Name: .....[insert Authorized Representative's name]*

Address: ..... *[Insert Authorized Representative's Address]*

Telephone numbers: ..... *[Insert Authorized Representative's telephone/fax numbers]*

Email Address: ..... *[Insert Authorized Representative's email address]*

[IMPORTANT: insert the date that this Notification is transmitted to Tenderers. The Notification must be sent to all Tenderers simultaneously. This means on the same date and as close to the same time as possible.]

DATE OF TRANSMISSION: This Notification is sent by: ..... *[Email/fax] on [date] (local time)*

Notification of Intention to Award

Procuring Entity: ..... *[Insert the name of KPLC]* Project: ..... *[Insert name of project]*

Contract title: ..... *[Insert the name of the contract]*

ITT No: ..... *[Insert ITT reference number from Procurement Plan]*

This Notification of Intention to Award (Notification) notifies you of our decision to award the above contract. The transmission of this Notification begins the Standstill Period. During the Standstill Period you may:

- a) Request a debriefing in relation to the evaluation of your Tender, and/or
- b) Submit a Procurement-related Complaint in relation to the decision to award the contract.

### 1) The successful Tenderer

Name:	<i>[insert name of successful Tenderer]</i>
Address:	<i>[insert address of the successful Tenderer]</i>
Contract price:	<i>[insert contract price of the successful Tender]</i>

- 2) Other Tenderers *[INSTRUCTIONS: insert names of all Tenderers that submitted a Tender. If the Tender's price was evaluated include the evaluated price as well as the Tender price as read out.]*

Name of Tenderer	Tender price	Evaluated Tender price (if applicable)
<i>[insert name]</i>	<i>[insert Tender price]</i>	<i>[insert evaluated price]</i>
<i>[insert name]</i>	<i>[insert Tender price]</i>	<i>[insert evaluated price]</i>
<i>[insert name]</i>	<i>[insert Tender price]</i>	<i>[insert evaluated price]</i>
<i>[insert name]</i>	<i>[insert Tender price]</i>	<i>[insert evaluated price]</i>
<i>[insert name]</i>	<i>[insert Tender price]</i>	<i>[insert evaluated price]</i>

3) Reason/s why your Tender was unsuccessful

*[INSTRUCTIONS: State the reason/s why this Tenderer's Tender was unsuccessful. Do NOT include: (a) appoint by point comparison with another Tenderer's Tender or (b) information that is marked confidential by the Tenderer in its Tender.]*

4) How to request a debriefing

**DEADLINE:** The deadline to request a debriefing expires at midnight on [insert date] (local time).

You may request a debriefing in relation to the results of the evaluation of your Tender. If you decide to request a debriefing your written request must be made within three (3) Business Days of receipt of this Notification of Intention to Award.

Provide the contract name, reference number, name of the Tenderer, contact details; and address the request for debriefing as follows:

Attention: ..... *[Insert full name of person, if applicable]*

Title/position: ..... *[Insert title/position]*

Agency: ..... *[Insert name of Procuring Entity]*

Email address: ..... *[Insert email address]*

If your request for a debriefing is received within the 3 Business Days deadline, we will provide the debriefing within five (5) Business Days of receipt of your request. If we are unable to provide the debriefing within this period, the Standstill Period shall be extended by five (5) Business Days after the date that the debriefing is provided. If this happens, we will notify you and confirm the date that the extended Standstill Period will end.

The debriefing may be in writing, by phone, video conference call or in person. We shall promptly advise you in writing how the debriefing will take place and confirm the date and time.

If the deadline to request a debriefing has expired, you may still request a debriefing. In this case, we will provide the debriefing as soon as practicable, and normally no later than fifteen (15) Business Days from the date of publication of the Contract Award Notice.

5) How to make a complaint

**Period:** Procurement-related Complaint challenging the decision to award shall be submitted by midnight, *[Insert date] (Local time)*.

Provide the contract name, reference number, name of the tenderer, contact details; and address the Procurement-related Complaint as follows:

Attention: ..... *[Insert full name of person, if applicable]*

Title/position: ..... *[Insert title/position]*

Agency: ..... *[Insert name of Procuring Entity]*

Email address: ..... *[Insert email address]*

At this point in the procurement process, you may submit a Procurement-related Complaint challenging the decision to award the contract. You do not need to have requested, or received, a debriefing before making this complaint. Your complaint must be submitted within the Standstill Period and received by us before the Standstill Period ends.

Further information:

For more information refer to the PPRA's Website [www.ppra.go.ke](http://www.ppra.go.ke) or email [complaints@ppra.go.ke](mailto:complaints@ppra.go.ke).

You should read these provisions before preparing and submitting your complaint. In summary, there are four essential requirements:

1. You must be an 'interested party'. In this case, that means a Tenderer who submitted a Tender in this tendering process, and is the recipient of a Notification of Intention to Award.
2. The complaint can only challenge the decision to award the contract.
3. You must submit the complaint within the period stated above.
4. You must include, in your complaint, all of the information required by the Procurement Regulations (as described in Annex III).

6) Standstill Period

**DEADLINE:** The Standstill Period is due to end at midnight on [insert date] (local time).

The Standstill Period lasts ten (10) Business Days after the date of transmission of this Notification of Intention to Award.

The Standstill Period may be extended as stated in Section 4 above.

If you have any questions regarding this Notification please do not hesitate to contact us. On

behalf of KPLC:

Signature: \_\_\_\_\_

Name: \_\_\_\_\_

Title/position: \_\_\_\_\_

Telephone: \_\_\_\_\_

Email: \_\_\_\_\_



## FORM NO. 3 - REQUEST FOR REVIEW

FORM FOR REVIEW(r.203(1))

### PUBLIC PROCUREMENT ADMINISTRATIVE REVIEW BOARD

APPLICATION NO.....OF.....20.....

BETWEEN

.....APPLICANT

AND

.....RESPONDENT (Procuring Entity)

Request for review of the decision of the..... (Name of KPLC of .....dated the...day of .....20.....in the matter of Tender No.....of .....20..... for .....(Tender description).

### REQUEST FOR REVIEW

I/We.....,the above named Applicant(s), of address: Physical address.....P. O. Box No..... Tel. No.....Email ....., hereby request the Public Procurement Administrative Review Board to review the whole/part of the above mentioned decision on the following grounds , namely:

- 1.
- 2.

By this memorandum, the Applicant requests the Board for an order/orders that:

- 1.
- 2.

SIGNED .....(Applicant) Dated on.....day of ...../...20.....

---

FOR OFFICIAL USE ONLY Lodged with the Secretary Public Procurement Administrative Review Board on.....day of .....20.....

**SIGNED**

**Board Secretary**

## FORM NO 4: LETTER OF AWARD

*[Letter head paper of KPLC]*

..... *[Date]*

To: ..... *[Name and address of the Contractor]*

This is to notify you that your Tender dated *[date]* for execution of the..... *[Name of the Contract and identification number, as given in the Contract Data]* for the Accepted Contract Amount.....*[amount in numbers and words] [name of currency]*, as negotiated in accordance with the Instructions to Tenderer, is hereby accepted by..... *(Name of KPLC)*.

Please find attached two copies of the draft contract for your review and acceptance. Please sign and return to us signed contracts for our further action, i.e. finalizing the contract and carrying on with the next steps. *[If so required]* You are requested to furnish the Performance Security within 28 days in accordance with the Conditions of Contract, using, for that purpose, one of the Performance Security Forms included in Section VII, Contract Forms, of the Tender Document.

Authorized Signature: .....

Name and Title of Signatory: .....

Name of Procuring Entity.....

Attachment: *Contract Agreement*.....

Authorized Signature: .....

Name and Title of Signatory: .....

Name of Agency: .....

Attachment: Draft Contract

## FORM NO 5 – CONTRACT AGREEMENT

*[The successful tenderer shall fill in this form in accordance with the instructions indicated]* THIS

AGREEMENT made the..... *[Insert: number]* day of *[insert: month]*, *[insert: year]*.

BETWEEN

..... *[Insert complete name of Procuring Entity and having its principal place of business at*  
..... *[Insert: address of Procuring Entity]* (Hereinafter called “Procuring Entity”), of the  
one part; and

2. *[Insert name of Seller]*, a corporation incorporated under the laws of *[insert: country of Seller]* and having its principal place of business at *[insert: address of Seller]* (hereinafter called “the Seller”), of the other part.

3. WHEREAS KPLC invited Tenders for cert a in sale of *[insert brief description of Property]* and has successfully negotiated a contract based on the Tender by the Seller for the sale of the said Property, KPLC and the Seller agree as follows:

- i) In this Agreement words and expressions shall have the same meanings as are respectively assigned to them in the Contract documents referred to.
- ii) The following documents shall be deemed to form and be read and construed as part of this Agreement. This Agreement shall prevail over all other contract documents.

The Letter of Acceptance The Letter of Tender The Addenda Nos.\_\_(If any) General Conditions of Contract Special Conditions of Contract Schedule of Requirements the Completed Price Schedules any other document listed in GCC as forming part of the Contract

- iii) In consideration of the payments to be made by KPLC to the Seller as specified in this Agreement, the Seller here by covenants with KPLC to provide the Property and to remedy defects therein in conformity in all respects with the provisions of the Contract.

4. KPLC hereby covenant s to pay the Seller in consideration of the provision of the Property and the remedying of defects there in, the Contract Price or such other sum as may be come payable under the provisions of the Contract at the times and in the manner prescribed by the Contract.

5. IN WITNESS whereof the parties hereto have caused this Agreement to be executed in accordance with the laws of \_\_\_\_\_ on the day, month and year indicated above.

For and on behalf of KPLC

Signed: ..... *[Insert signature]*

in the capacity of..... *[Insert title or other appropriate designation]*

In the presence of..... *[Insert identification of official witness]*

For and on behalf of the Seller Signed: ..... *[Insert signature of*  
*authorized representative (s) of the Seller]*

in the capacity of..... *[Insert title or other appropriate designation]*

In the presence of..... *[Insert identification of official witness]*

## FORM NO. 6 -PERFORMANCE SECURITY

[Option 1 - Unconditional Demand Bank Guarantee]

[Guarantor letterhead]

Beneficiary:..... [Insert name and Address of Procuring Entity]

Date:..... [Insert date of issue]

Guarantor:..... [Insert name and address of place of issue, unless indicated in the letterhead]

1. We have been informed that \_\_\_\_\_ (hereinafter called "the Contractor") has entered into Contract No. \_\_\_\_\_ dated \_\_\_\_\_ with (name of Procuring Entity) \_\_\_\_\_ (KPLC as the Beneficiary), for the execution of \_\_\_\_\_ (here in after called" the Contract").
2. Furthermore, we understand that, according to the conditions of the Contract, a performance guarantee is required.
3. At the request of the Contractor, we as Guarantor, hereby irrevocably undertake to pay the Beneficiary any sum or sums not exceeding in total an amount of \_\_\_\_\_ (in words),<sup>1</sup> such sum being payable in the types and proportions of currencies in which the Contract Price is payable, upon receipt by us of the Beneficiary's complying demand supported by the Beneficiary's statement, whether in the demand itself or in a separate signed document accompanying or identifying the demand, stating that the Applicant is in breach of its obligation(s) under the Contract, without the Beneficiary needing to prove or to show grounds for your demand or the sum specified therein.
4. This guarantee shall expire, no later than the....Day of....., 2.....<sup>2</sup>, and any demand for payment under it must be received by us at the office indicated above on or before that date.
5. The Guarantor agrees to a one-time extension of this guarantee for a period not to exceed[six months][one year], in response to the Beneficiary's written request or such extension, such request to be presented to the Guarantor before the expiry of the guarantee.

\_\_\_\_\_  
[Name of Authorized Official, signature(s) and seals/stamps]

**Note:** All italicized text (including footnotes) is for use in preparing this form and shall be deleted from the final product.

<sup>1</sup>The Guarantor shall insert an amount representing the percentage of the Accepted Contract Amount specified in the Letter of Acceptance less provisional sums, if any, and denominated either in the currency of the Contract or a freely convertible currency acceptable to the Beneficiary.

<sup>2</sup>Insert the date twenty-eight days after the expected completion date as described in GC Clause 11.9. KPLC should note that in the event of an extension of this date for completion of the Contract, KPLC would need to request an extension of this guarantee from the Guarantor. Such request must be in writing and must be made prior to the expiration date established in the guarantee.

## FORM No. 7 – PERFORMANCE SECURITY

[Option 2– Performance Bond]

*[Note: Procuring Entities are advised to use Performance Security–Unconditional Demand Bank Guarantee instead of Performance Bond due to difficulties involved in calling Bond holder to action]*

*[Guarantor letterhead or SWIFT identifier code]* Beneficiary: ..... *[Insert name and Address of*

Procuring Entity] Date: \_\_\_\_\_ *[Insert date of issue]* PERFORMANCE BOND No.: \_\_\_\_\_

Guarantor: *[Insert name and address of place of issue, unless indicated in the letterhead]*

1. By this Bond \_\_\_\_\_ as Principal (hereinafter called “the Contractor”) and \_\_\_\_\_ as Surety (hereinafter called “the Surety”), are held and firmly bound unto \_\_\_\_\_ as Obligee (hereinafter called “KPLC”) in the amount of \_\_\_\_\_ for the payment of which sum well and truly to be made in the types and proportions of currencies in which the Contract Price is payable, the Contractor and the Surety bind themselves, their heirs, executors, administrators, successors and assigns, jointly and severally, firmly by these presents.
2. WHEREAS the Contractor has entered in to a written Agreement with KPLC dated the \_\_\_\_\_ day of, 20\_\_\_\_, for \_\_\_\_\_ in accordance with the documents, plans, specifications, and amendments thereto, which to the extent herein provided for, are by reference made part hereof and are herein after referred to as the Contract.
3. NOW, THEREFORE, the Condition of this Obligation is such that, if the Contractor shall promptly and faithfully perform the said Contract (including any amendments thereto), then this obligation shall be null and void; otherwise, it shall remain in full force and effect. Whenever the Contractor shall be, and declared by KPLC to be, in default under the Contract, KPLC having performed its obligations thereunder, the Surety may promptly remedy the default, or shall promptly:
  - a complete the Contract in accordance with its terms and conditions; or
  - b obtain a tender or tenders from qualified tenderers for submission to KPLC for completing the Contract in accordance with its terms and conditions, and upon determination by KPLC and the Surety of the Lowest Evaluated Tenderers, arrange for a Contract between such Tenderer, and Procuring Entity and make available as work progresses (even though there should be a default or a succession of defaults under the Contract or Contracts of completion arranged under this paragraph) sufficient funds to pay the cost of completion less the Balance of the Contract Price; but not exceeding, including other costs and damages for which the Surety may be liable here under, the amount set forth in the first paragraph hereof. The term “Balance of the Contract Price,” as used in this paragraph, shall mean the total amount payable by Procuring Entity to Contractor under the Contract, less the amount properly paid by Procuring Entity to Contractor; or
  - c pay KPLC the amount required by Procuring Entity to complete the Contract in accordance with its terms and conditions up to a total not exceeding the amount of this Bond.
4. The Surety shall not be liable for a greater sum than the specified penalty of this Bond.
5. Any suit under this Bond must be instituted before the expiration of one year from the date of the issuing of the Taking-Over Certificate. No right of action shall accrue on this Bond to or for the use of any person or corporation other than KPLC named herein or the heirs, executors, administrators, successors, and assigns of KPLC.
6. In testimony whereof, the Contractor has hereunto set his hand and affixed his seal and the Surety has caused these presents to be sealed with his corporate seal duly at tested by the signature of his legal representative, this day \_\_\_\_\_ of \_\_\_\_\_ 20\_\_\_\_.

SIGNED ON \_\_\_\_\_ on behalf of

By \_\_\_\_\_ in the capacity

of

In the presence of

SIGNED ON \_\_\_\_\_ on behalf of

By \_\_\_\_\_ in the capacity

of In the presence of



## FORM NO. 8- ADVANCE PAYMENT SECURITY

[Demand Bank Guarantee]

[Guarantor letterhead]

Beneficiary: \_\_\_\_\_ [Insert name and Address of Procuring Entity]

Date: \_\_\_\_\_ [Insert date of issue]

ADVANCE PAYMENT GUARANTEE No.: \_\_\_\_\_ [Insert guarantee reference number]

Guarantor: \_\_\_\_\_ [Insert name and address of place of issue, unless indicated in the letterhead]

1. We have been informed that \_\_\_\_\_ (hereinafter called "the Contractor") has entered in Contract No. \_\_\_\_\_ dated \_\_\_\_\_ with the Beneficiary, for the execution of \_\_\_\_\_ (Herein after called "the Contract").
2. Furthermore, we understand that, according to the conditions of the Contract, an advance payment in the sum \_\_\_\_\_ (In words) is to be made against an advance payment guarantee.
3. At the request of the Contractor, we as Guarantor, hereby irrevocably undertake to pay the Beneficiary any sum or sums not exceeding in total an amount of \_\_\_\_\_ (in words) upon receipt by us of the Beneficiary's complying demand supported by the Beneficiary's statement, whether in the demand itself or in a separate signed document accompanying or identifying the demand, stating either that the Applicant:  
  
has used the advance payment for purposes other than the costs of mobilization in respect of the Works; or  
has failed to repay the advance payment in accordance with the Contract conditions, specifying the amount which the Applicant has failed to repay.
4. A demand under this guarantee may be presented as from the presentation to the Guarantor of a certificate from the Beneficiary's bank stating that the advance payment referred to above has been credited to the Contractor on its account number \_\_\_\_\_ at \_\_\_\_\_.
5. The maximum amount of this guarantee shall be progressively reduced by the amount of the advance payment repaid by the Contractor as specified in copies of interim statements or payment certificates which shall be presented to us. This guarantee shall expire, at the latest, upon our receipt of a copy of the interim payment certificate indicating that ninety (90) percent of the Accepted Contract Amount, less provisional sums, has been certified for payment, or on the \_\_\_\_\_ day of \_\_\_\_\_, 2\_\_\_\_, <sup>2</sup> whichever is earlier. Consequently, any demand for payment under this guarantee must be received by us at this office on or before that date.
6. The Guarantor agrees to a one-time extension of this guarantee for a period not to exceed [six months] [one year], in response to the Beneficiary's written request for such extension, such request to be presented to the Guarantor before the expiry of the guarantee.

\_\_\_\_\_  
[Name of Authorized Official, signature(s) and seals/stamps]

**Note:** All italicized text (including footnotes) is for use in preparing this form and shall be deleted from the final product.

<sup>1</sup>The Guarantor shall insert an amount representing the amount of the advance payment and denominated either in the currency of the advance payment as specified in the Contract.

<sup>2</sup>Insert the expected expiration date of the Time for Completion. KPLC should note that in the event of an extension of the time for completion of the Contract, KPLC would need to request an extension of this guarantee from the Guarantor. Such request must be in writing and must be made prior to the expiration date established in the guarantee.

**FORM NO. 9 BENEFICIAL OWNERSHIP DISCLOSURE****INSTRUCTIONS TO TENDERERS: DELETE THIS BOX ONCE YOU HAVE COMPLETED THE FORM**

*This Beneficial Ownership Disclosure Form ("Form") is to be completed by the successful tenderer. In case of joint venture, the tenderer must submit a separate Form for each member. The beneficial ownership information to be submitted in this Form shall be current as of the date of its submission.*

*For the purposes of this Form, a Beneficial Owner of a Tenderer is any natural person who ultimately owns or controls the Tenderer by meeting one or more of the following conditions:*

- Directly or indirectly holding 25% or more of the shares.*
- Directly or indirectly holding 25% or more of the voting rights.*
- Directly or indirectly having the right to appoint a majority of the board of directors or equivalent governing body of the Tenderer.*

Tender Reference No.: \_\_\_\_\_ [insert identification

no] Name of the Assignment: \_\_\_\_\_ [insert name of the assignment] to:

\_\_\_\_\_ [insert complete name of Procuring Entity]

In response to your notification of award dated \_\_\_\_\_ [insert date of notification of award] to furnish additional information on beneficial ownership: \_\_\_\_\_ [select one option as applicable and delete the options that are not applicable]

I) We here by provide the following beneficial ownership information.

Details of beneficial ownership

<b>Identity of Beneficial Owner</b>	<b>Directly or indirectly holding 25% or more of the shares (Yes / No)</b>	<b>Directly or indirectly holding 25 % or more of the Voting Rights (Yes / No)</b>	<b>Directly or indirectly having the right to appoint a majority of the board of the directors or an equivalent governing body of the Tenderer (Yes / No)</b>
<i>[include full name (last, middle, first), nationality, country of residence]</i>			

OR

- ii) *We declare that there is no Beneficial Owner meeting one or more of the following conditions: directly or indirectly holding 25% or more of the shares. Directly or indirectly holding 25% or more of the voting rights. Directly or indirectly having the right to appoint a majority of the board of directors or equivalent governing body of the Tenderer.*

OR

*We declare that we are unable to identify any Beneficial Owner meeting one or more of the following conditions. [If this option is selected, the Tenderer shall provide explanation on why it is unable to identify any Beneficial Owner]*

*Directly or indirectly holding 25% or more of the shares. Directly or indirectly holding 25% or more of the voting rights.*

*Directly or indirectly having the right to appoint a majority of the board of directors or equivalent governing body of the Tenderer]"*

*Name of the Tenderer: .....\*[insert complete name of the Tenderer]\_\_\_\_\_*

*Name of the person duly authorized to sign the Tender on behalf of the Tenderer: \*\* [insert complete name of person duly authorized to sign the Tender]*

*Title of the person signing the Tender: ..... [insert complete title of the person signing the Tender]*

*Signature of the person named above: ..... [insert signature of person whose name and capacity are shown above]*

*Date signed ..... [insert date of signing] day of..... [Insert month], [insert year]*

FORM NO. 10 SALE AGREEMENT FORM

SALE AGREEMENT

BETWEEN

.....(Vendor)

AND

THE KENYA POWER AND LIGHTING  
COMPANY PLC

In respect of

TITLE NO. ....

**Drawn by:**

**Imelda Bore**

Advocate

c/o The Kenya Power & Lighting Company Limited

2<sup>nd</sup> Floor, Stima Plaza,

Kolobot road

Post Office Box 30099 – 00100

**NAIROBI**

This Agreement is made..... of.....20.....

- 1) ..... ) whose postal address is care of Post Office Box Number ....., Kenya aforesaid (hereinafter called “the **Vendor**”) of one part (which expression includes their personal representatives and permitted assigns where the context so admits); and
- 2) **THE KENYA POWER AND LIGHTING COMPANY PLC** a public limited company having its registered office at Nairobi and whose postal address is care of Post Office Box Number 30099 – 00100 Nairobi Kenya (hereinafter called “the **Purchaser**”) of the other part (which expression includes its successors and assigns where the context so admits); and

## WHEREAS

- A. The Vendor is the registered proprietor of **ALL THAT** piece of land comprised in Land Reference Number .....
- B. The Vendor shall commence the process of subdividing the Land into several sub-plots, including the Property hereinafter defined and the Process will ultimately end with the **issuance of a new certificate** of title over the subject Property as hereinafter defined.
- C. The Vendor hereby agrees to sell and the Purchaser hereby agrees to purchase the Property at the Purchase Price and upon the terms and conditions set out in this Agreement.

NOW IT IS HEREBY AGREED as follows:

### 1. DEFINITIONS AND INTERPRETATION

- a) “**Completion Date**” means the date stipulated in or ascertained in accordance with the provisions of Condition 5.1 and being the date on which the completion shall take place;
- b) “**Deposit**” means the sum of Kenya Shillings .....
- c) “**LSK Conditions**” means the Law Society of Kenya Conditions of Sale (2015) Edition) as the same may be amended or varied from time to time.
- d) **Outgoings** means land rent, County Council rates, electricity charges, water charges, telephone charges and conservancy and service charges.
- e) **Property means 4 acres of the absolute land to be excised from** .....
- f) **Purchase Price** means the total sum of Kenya Shillings .....
- g) **The Transfer** means the transfer of the Vendor’s right, title and interest in the property to the Purchaser in the form acceptable to the Purchaser.

### 2. LAW SOCIETY CONDITIONS OF SALE

The Law Society Conditions of Sale (2015 Edition) shall apply to this Agreement in so far as they are not expressly or impliedly varied by or inconsistent with the terms of this Agreement.

### 3. AGREEMENT FOR SALE AND INTEREST SOLD

- 3.1. The Vendor hereby agrees to sell and the Purchaser hereby agrees to Purchase the Property at the Purchase Price and upon the terms and conditions set out in this Agreement.
- 3.2. The Interest sold in the Property is Absolute

#### **4. DEPOSIT AND PURCHASE PRICE**

- 4.1. The Vendor hereby sells and the Purchaser hereby purchases the said parcel of land at an agreed consideration of Kenya Shillings ..... to be paid as hereunder;
- 4.2. A 10% down payment of Kenya Shillings ..... upon the execution of this agreement.
- 4.3. The balance of the purchase price of Kenya Shillings ..... to be paid upon the transfer of the said parcel of land to the Purchaser absolutely.

#### **5. COMPLETION**

- 5.1. The Completion date shall be the date falling ninety (90) days from the date hereof or such other date as the parties may agree in writing.
- 5.2. On or before the Completion Date, the Vendor shall deliver to the Purchaser the following:
  - 5.2.1. Original Certificate of Title for the Property
  - 5.2.2. Undated but duly executed Transfer in respect of the Property (in triplicate) drawn in favour of the Purchaser;
  - 5.2.3. Original valid Rates Clearance Certificate for the Property (valid for at least 21 days from the Completion Date) together with the original rates payment receipts evidencing payment of the Land Rates in respect of the Property for the last Three (3) years;
  - 5.2.4. Original and valid Land Rent Clearance Certificate for the Property and receipts evidencing payment of the Land Rent in respect of the Property duly paid up for the last Three (3) years;
  - 5.2.5. Copy of the Vendor's identity card;
  - 5.2.6. Copy of the Vendor's PIN certificate;
  - 5.2.7. Three coloured passport size photographs of the Vendor.
  - 5.2.8. All documents of title relating to the Property which are in the Vendor's possession;
  - 5.2.9. Original Commissioner of Lands consent to transfer the property;
  - 5.2.10. All consents necessary to effect registration of the Transfer.

#### **6. WARRANTIES**

- 6.1. The Vendor shall where possible give a right of way, easement or any or any overriding interest to the Purchaser;
- 6.2. The Vendor has to the best of their knowledge disclosed to the Purchaser all material information relating to this Property.
- 6.3. The Vendor has not received any notice from the Government or County authority or from owners of adjoining properties which remain to be complied with.
- 6.4. The Vendor will immediately disclose in writing to the Purchaser any event or circumstance which may arise or become known to them after the date of this Agreement and prior to completion which is inconsistent with any of the warranties or which had it occurred on or before the date of this Agreement would have constituted a breach of the warranties or which is material to be known by the purchaser for value of the property.



**7. DEVELOPMENTS**

The Property is sold together with all the improvements thereon.

**8. POSSESSION**

The Property is sold with vacant possession as at the Completion Date. The Purchaser shall enter into immediate possession of the said parcel of land upon execution of this agreement and shall thereafter be entitled to use and develop the same as it deems fit without any interference from the Vendor or any person claiming through or under him.

**9. MATTERS AFFECTING THE PROPERTY**

The Property is sold free from any encumbrance securing the repayment of monies or other obligation or liability of the Vendor or any other person.

**10. VALUATION, STAMP DUTY, REGISTRATION AND OTHER COSTS**

- 10.1. Unless agreed otherwise by the Parties, registration of the Transfer shall be undertaken by the Purchaser.
- 10.2. All Stamp duty, registration fees and incidental costs payable on the Transfer of the Property to the Purchaser shall be paid by the Purchaser.
- 10.3. Each Party shall bear its own legal costs.

**11. TIME**

Time shall be of essence in respect of this Sale Agreement and specifically in respect of the completion date.

**12. INTENTION TO BE BOUND**

Each of the parties hereto hereby agrees and confirms that it has executed this Agreement with the intention to bind itself or himself to the contents hereof.

**13. TERMINATION AND RECISSION**

- 13.1. Either party being ready and able to complete shall be entitled to terminate this Sale Agreement on the breach or default of the other party in complying with or performing their obligations in accordance with this Sale Agreement and the Law Society of Kenya conditions applicable to the same.
- 13.2. If the Vendor shall be unable to complete this transaction on the completion date or shall otherwise be in breach of the Vendor's obligations, then the Purchaser shall be entitled to serve a Notice in writing upon the Vendor to complete the said transaction within twenty-one (21) days from the date upon which such Notice is served on the Vendors. If the Vendor shall fail to complete the said transaction before expiry of the said Notice, then the Purchaser may be entitled to either of the following:
  - i. To extend the time for completion; or
  - ii. To rescind this Agreement by notice in that behalf to the Vendor. If the Purchaser shall rescind this Agreement as aforesaid, then the Deposit shall be returned to the Purchaser in full together with 40% interest within seven (7) days of demand and this Agreement shall then be rescinded.

- 13.3. If the Purchaser shall fail to complete the transaction on the completion date or shall otherwise be in breach of the Purchaser's obligations herein, the Vendor shall be entitled to serve a Notice in writing upon the Purchaser requiring the Purchaser to complete the said transaction within twenty-one (21) days from the date on which such Notice is served on the Purchaser. If the Purchaser shall fail to complete the said transaction before expiry of the said Notice period, then the Vendor shall be entitled at the Vendor's sole discretion either of the following;
- i. To extend the time for completion; or
  - ii. To rescind this Agreement by notice in that behalf to the Purchaser. If the Vendor shall rescind this Agreement as aforesaid, then the Deposit shall be forfeited by the Purchaser in full and this Agreement shall then stand rescinded and the Vendor shall have no further claims against the Purchaser.

#### **14. FORCE MAJEURE**

Neither party hereto shall be liable to perform any obligation hereunder in the event and to the extent that performance of such obligation is prevented or hindered by a condition of *force majeure*. A condition of *force majeure* shall arise from any circumstances beyond the reasonable control of the affected party, which prevents or impedes the execution of the Agreement, including but not limited to the following:

- i. War or hostilities;
- ii. Riots or civil disturbance;
- iii. Earthquake, flood, fire or other natural physical disaster;
- iv. National or regional strike or other national or regional industrial action by workers or employees;
- v. Confiscation, destruction or requisition order by any Government or Public Authority;
- vi. Refusal or delay by any Government or Public Authority in giving any consent and/or approval required.

#### **15. APPORTIONMENT**

All rents, rates and other outgoings for the year within which the completion takes place shall be apportioned as between the Vendor and Purchaser on a pro rata basis as at the date of the registration of the Transfer in the Purchaser's favour and for purposes of this Sale Agreement, the date of the registration of the Transfer in favour of the Purchaser shall also be the apportionment date and any entitlement due to the Vendor on the apportioned outgoings shall be paid within Fourteen (14) days of the apportionment date and in any event before vacant possession of the property is granted to the Purchaser.

**16. VARIATION**

- 16.1. No variation of this Sale Agreement shall be valid or effective unless such variation has been made in writing and signed by both the Vendor and the Purchaser or their respective Advocates provided always that the expression "variation" shall include any variation, supplement, deletion, amendment or replacement, however effected.
- 16.2. Any reference to an obligation imposed upon a Party by this Sale Agreement and the Law Society conditions includes reference to any obligation undertaken or intended to be undertaken by the Party's Advocates on the party's behalf.
- 16.3. Each party hereby agrees and confirms for the purpose of the Law of Contract Act (Chapter 23, Laws of Kenya) that they have legal capacity to enter this Agreement.
- 16.4. Each party hereby agrees and confirms for the purpose of the Law of Contract Act Chapter 23, Laws of Kenya) that it has executed this Agreement with the intention to bind itself to the contents hereof.

**17. NOTICES**

Any notice, request or demand required or permitted to be given or made under this Sale Agreement shall be in writing and shall be deemed to have been duly given or made when sent by pre-paid postage or delivered to the physical address of the party being served.

**18. COSTS**

Each Party shall pay the legal charges of their own Advocates and incidentals to the preparation and completion of this Agreement and Transfer.

**19. GOVERNING LAW**

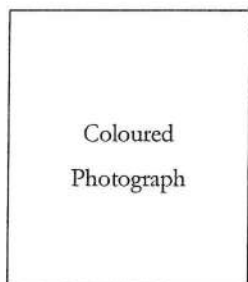
This Agreement shall be governed by and construed in accordance with laws of Kenya.

**20. MISCELLANEOUS**

- 20.1. The terms of this Agreement supersede and replace any verbal or written agreements as to the sale of the property.
- 20.2. The Vendor hereby undertakes to execute or cause to be executed all or any documents that may be required to be executed in order to effectively transfer the property to the Purchaser. The Vendor shall point out the beacons and replace any missing or misplaced beacons at its own cost.
- 20.3. In the event of a dispute between the Vendor and the Seller herein, the parties shall make every effort to resolve amicably by direct informal negotiation any disagreement or dispute arising between them under or in connection with the contract. If, after thirty (30) days from the commencement of such informal negotiations both parties have been unable to resolve amicably a contract dispute, either party may resort to resolution before a recognized local forum for the resolution of disputes.

IN WITNESS WHEREOF this Agreement has been duly executed by the parties hereto as of the day and year first above written.

**SIGNED BY THE VENDOR,**



Name: ..... )

ID/Passport No: ..... )

PIN No: ..... )

Signature: ..... )

In the presence of:

Advocate:

Name: ..... )

ID/Passport No: ..... )

Signature: ..... )

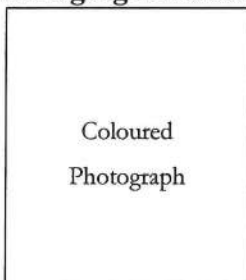
Person Certifying the Execution

Certificate of Verification under Section 45 of the Land Registration Act
<p>I CERTIFY that .....and ..... being the persons witnessing the affixing of the Common Seal of the Vendor appeared before me on ..... and being known to me/being identified by *..... of ..... acknowledged the above signatures or marks to be theirs and that they had freely and voluntarily executed this instrument and understood its contents.</p> <p>..... <i>Name and signature of person certifying</i></p>

SIGNED and SEALED with the Common Seal of the **Purchaser**  
**THE KENYA POWER & LIGHTING COMPANY PLC**

in the presence of:-

**Managing Director & CEO**



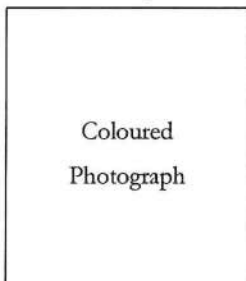
Name: ..... )

ID/Passport No: .....)

PIN No: ..... )

Signature: .....)

**General Manager Corporate Affairs and Company Secretary**



Name: ..... )

ID/Passport No: .....)

PIN No: ..... )

Signature: .....)

**Person Certifying the Execution**

**Certificate of Verification under Section 45 of the Land Registration Act**

I CERTIFY that .....and .....  
being the persons witnessing the affixing of the Common Seal of the Purchaser appeared before me  
on ..... and being known to me/being identified by  
\* ..... of ..... acknowledged the above  
signatures or marks to be theirs and that they had freely and voluntarily executed this instrument and  
understood its contents.

.....  
*Name and signature of person certifying*